**Form 1**

**REQUEST FOR PROPOSAL (RFP)**
**SOLID WASTE COLLECTION SERVICES**
**RESPONSE FORM**
**"PROPOSAL SUBMISSION COVER FORM"**

**THIS PROPOSAL IS SUBMITTED TO THE TOWN OF WEDDINGTON AND VILLAGE OF MARVIN FOR SOLID WASTE COLLECTION SERVICES BY:**

FIRM NAME: Waste Connections of the Carolinas

ADDRESS: 3405 Westwood Industrial Dr.

TELEPHONE: 704-708-5872 ZIP 28110

Pat Austin
PRINTED NAME OF AUTHORIZED REPRESENTATIVE

Operations Manager
TITLE

05/06/2021
DATE

I, the authorized representative set forth above hereby present this proposal on behalf of the firm set forth above, which does hereby certify that the information provided in the proposal is accurate and hereby agrees to provide the Services as proposed if awarded the contract.

Signature:

Print Name: Pat Austin

**Form 2**

**Proposer Commitment**

STATE OF )
)
COUNTY OF )

I, Pat Austin of the City of Monroe, in the County of Union and State of North Carolina, of full age, being duly sworn on oath depose and say that:

I am Operations Manager of the firm of Waste Connections of the Carolians, the Proposer making the Proposal for Solid Waste Services, and that I executed the said Proposal with full authority so to do; that said Proposer has not, directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the Services; that all statements contained in said Proposal and in this affidavit are true and correct, and made with full knowledge that the Town of Weddington and Village of Marvin relies upon the truth of the statements contained in said Proposal and in the statements contained in this affidavit in awarding Contract(s) for the said Services.

I understand the Proposal requirements and the contract specifications and has based its Proposal on the provisions and specifications detailed in this Request for Proposals.

I have submitted all Proposal Forms which are incorporated into this Proposal by this reference.

I further certify:

a. that neither the Proposer nor any member of the Proposer's team is currently suspended or debarred from doing business with any government entity;

b. that the Proposer has reviewed all of its engagements and pending engagements and that, in making this Proposal, no potential for conflict of interest or unfair advantage exists;

c. that the information supplied by the Proposer in this Proposal is current, truthful and complete;

Having carefully examined the project documents comprising the RFP and all other documents bound therewith, together with all Addenda thereto, all information made available by the Municipalities, and being familiar with the work and the various conditions affecting the work, the undersigned herby offers to furnish all labor, vehicles, facilities, equipment, supplies and things necessary or proper or incidental to the contract operations as required be and in strict accordance with the applicable provisions of this RFP and of all Addenda issued by the Municipalities.
I acknowledge receipt of addenda:

| Addenda Number | Addenda Date |
|---|---|
| Addenda #1 | 04/22/2021 |
| Addenda #2 | 04/27/2021 |
| | |

I further warrant that no person or selling agency has been employed or retained to solicit or secure such Contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by PAT AUSTIN.

Signature of Proposer

**Note**: If this Proposal is being **submitted by a corporation**, the Proposal shall be executed in the corporate name by the president or other corporate officer, and the corporate seal shall be affixed and attested to be the secretary. A certificate of the secretary of the corporation evidencing the officer's authority to execute the Proposal shall be attached. If this Proposal is being **submitted by a joint venture**, it shall be executed by all joint venture Partners, and any Partner that is a corporation shall follow the requirements for execution by a corporation as set forth above.

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(NOTARY PUBLIC)

State of North Carolina
County of Union

On this 7 day of May, 2020, before me appeared Pat Austin, personally known to me to be the person described in and who executed this RFP and acknowledged that (he/she) signed the same freely and voluntarily for the uses and purposes therein described.

In witness whereof, I have hereunto set my hand and affixed my official seal the day and year last written above.

Rhonda Jones Gay
Notary Public

Rhonda Jones Gay
Name Printed

(Seal)

Rhonda Jones Gay
Union County, North Carolina
Notary Public
Commission No. 20003360130
My Commission Expires 02/01/2026

My Appointment Expires 2/1/2026



00148083.1

**FORM 3**

**Surety Intent**

TO: VILLAGE OF MARVIN AND TOWN OF WEDDINGTON

We have reviewed the Proposal of Waste Connections of North Carolina, Inc.
(Contractor)
of 3405 Westwood Industrial Drive, Monroe, NC 28110
(Address)

for the following contract:

VILLAGE OF MARVIN AND TOWN OF WEDDINGTON
Solid Waste Services

We understand that Proposals will be received until 1:00pm on May 7th, 2021 and wish to advise that should this Proposal be accepted and the Contract awarded to the Contractor listed above, it is our present intention to become surety on the Performance bond required by the Contract.

Any arrangement for the Bonds required by the Contract is a matter between the Contractor and ourselves and we assume no liability to the owner or third parties if for any reason we do not execute the requisite bonds.

We are duly licensed to do business in the State of North Carolina.

Dated: May 5, 2021

By: Travelers Casualty and Surety Company of America
Name of Surety

David W. Garese, Attorney-In-Fact
Name of Signatory and Title

(seal)

Signature



00148083.1

| TRAVELERS | Travelers Casualty and Surety Company of America<br>Travelers Casualty and Surety Company<br>St. Paul Fire and Marine Insurance Company |
|---|---|

## POWER OF ATTORNEY

**KNOW ALL MEN BY THESE PRESENTS**: That Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company are corporations duly organized under the laws of the State of Connecticut (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint **DAVID W GARESE** of **Sacramento California**, their true and lawful Attorney-in-Fact to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

**IN WITNESS WHEREOF**, the Companies have caused this instrument to be signed, and their corporate seals to be hereto affixed, this **3rd** day of **February**, **2017.**

State of Connecticut

City of Hartford ss.

By: Robert L. Raney, Senior Vice President

On this the **3rd** day of **February**, **2017**, before me personally appeared **Robert L. Raney**, who acknowledged himself to be the Senior Vice President of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

**In Witness Whereof**, I hereunto set my hand and official seal.

My Commission expires the **30th** day of **June**, **2021**

Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, **Kevin E. Hughes**, the undersigned, Assistant Secretary of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which remains in full force and effect.

Dated this **5th** day of **May**, **2021**

Kevin E. Hughes, Assistant Secretary

***To verify the authenticity of this Power of Attorney, please call us at 1-800-421-3880.***
***Please refer to the above-named Attorney-in-Fact and the details of the bond to which the power is attached.***

# ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Sacramento )

On May 5, 2021 before me, Margaret Mary Catarella, Notary Public
(insert name and title of the officer)

personally appeared David W. Garese,
who proved to me on the basis of satisfactory evidence to be the person(~~s~~) whose name(~~s~~) is/~~are~~ subscribed to the within instrument and acknowledged to me that he/~~she/they~~ executed the same in his/~~her/their~~ authorized capacity(~~ies~~), and that by his/~~her/their~~ signature(~~s~~) on the instrument the person(~~s~~), or the entity upon behalf of which the person(~~s~~) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

MARGARET MARY CATARELLA
Notary Public - California
Sacramento County
Commission # 2248785
My Comm. Expires Aug 1, 2022

Signature Margaret Mary Catarella (Seal)

**BID BOND**

Bond No. N/A

KNOW ALL MEN BY THESE PRESENTS, That we, Waste Connections of North Carolina, Inc., as Principal, hereinafter called the Principal, and Travelers Casualty and Surety Company of America, a corporation duly organized under the laws of the State of Connecticut as Surety, hereinafter called the Surety, are held and firmed bound unto Village of Marvin and Town of Weddington, as Obligee, hereinafter called the Obligee, in the sum of Seventy Five Thousand and 00/100 ($75,000.00), for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Solid Waste Services

NOW, THEREFORE, if the said Contract be timely awarded to the Principal and the Principal shall, within such time as may be specified, enter into the Contract in writing, and give bond, if bond is required, with surety acceptable to the Obligee for the faithful performance of the said Contract, then this obligation shall be void; otherwise to remain in full force and effect.

Signed and sealed this 4th day of May, 2021.

Samantha Gordon (Witness)

Waste Connections of North Carolina, Inc.
(Principal) (Seal)

BY: Kurt R. Sharer
(Title)
Vice President - Engineering and Sustainability

Travelers Casualty and Surety Company of America
(Surety) (Seal)

SEE ATTACHED NOTARY ACKNOWLEDGMENT
(Witness)

BY: David W. Garese, Attorney-in-Fact

S-2343-1 (07-97)

| TRAVELERS | Travelers Casualty and Surety Company of America<br>Travelers Casualty and Surety Company<br>St. Paul Fire and Marine Insurance Company |
|---|---|

## POWER OF ATTORNEY

**KNOW ALL MEN BY THESE PRESENTS**: That Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company are corporations duly organized under the laws of the State of Connecticut (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint **DAVID W GARESE** of **Sacramento California**, their true and lawful Attorney-in-Fact to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

**IN WITNESS WHEREOF**, the Companies have caused this instrument to be signed, and their corporate seals to be hereto affixed, this **3rd** day of **February**, **2017.**

TRAVELERS CASUALTY AND SURETY COMPANY OF AMERICA HARTFORD, CONN. | TRAVELERS CASUALTY AND SURETY COMPANY HARTFORD, CONN. | ST. PAUL FIRE AND MARINE INSURANCE COMPANY CORPORATE SEAL

State of Connecticut

City of Hartford ss.

By: _____
Robert L. Raney, Senior Vice President

On this the **3rd** day of **February**, **2017**, before me personally appeared **Robert L. Raney**, who acknowledged himself to be the Senior Vice President of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

**In Witness Whereof**, I hereunto set my hand and official seal.

My Commission expires the **30th** day of **June**, **2021**

MARIE C. TETREAULT NOTARY PUBLIC CONNECTICUT

_____
Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, **Kevin E. Hughes**, the undersigned, Assistant Secretary of Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which remains in full force and effect.

Dated this **26th** day of **April**, **2021**

TRAVELERS CASUALTY AND SURETY COMPANY OF AMERICA HARTFORD, CONN. | TRAVELERS CASUALTY AND SURETY COMPANY HARTFORD, CONN. | ST. PAUL FIRE AND MARINE INSURANCE COMPANY CORPORATE SEAL

_____
Kevin E. Hughes, Assistant Secretary

***To verify the authenticity of this Power of Attorney, please call us at 1-800-421-3880.***
***Please refer to the above-named Attorney-in-Fact and the details of the bond to which the power is attached.***

# ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Sacramento )

On May 4, 2021 before me, Margaret Mary Catarella, Notary Public
(insert name and title of the officer)

personally appeared David W. Garese,
who proved to me on the basis of satisfactory evidence to be the person(~~s~~) whose name(~~s~~) is/~~are~~ subscribed to the within instrument and acknowledged to me that he/~~she/they~~ executed the same in his/~~her/their~~ authorized capacity(~~ies~~), and that by his/~~her/their~~ signature(~~s~~) on the instrument the person(~~s~~), or the entity upon behalf of which the person(~~s~~) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

MARGARET MARY CATARELLA
Notary Public - California
Sacramento County
Commission # 2248785
My Comm. Expires Aug 1, 2022

Signature Margaret Mary Catarella (Seal)

Bond No. _____
Premium $_____

**PERFORMANCE BOND**

KNOW ALL MEN BY THESE PRESENTS, that we, _____, as Principal, and _____, a corporation duly organized under the laws of the state of _____ and licensed to do business in the State of _____, as Surety, are held and firmly bound unto _____ (Obligee), in the penal sum of _____ ($_____) Dollars, lawful money of the United States of America, for the payment of which sum, well and truly to be made, the Principal and Surety do bind themselves, their heirs, executors, administrators, and successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the above bounden Principal has entered into a certain written Contract with the above named Obligee, for _____ and more fully described in said Contract, a copy of which is attached, which Agreement is made a part hereof and incorporated herein by reference, except that nothing said therein shall alter, enlarge, expand or otherwise modify the term of the bond as set out below.

NOW, THEREFORE, if Principal, its executors, administrators, successors and assigns shall promptly and faithfully perform the Contract, according to the terms, stipulations or conditions thereof, then this obligation shall become null and void, otherwise to remain in full force and effect. This bond is executed by the Surety and accepted by the Obligee subject to the following express condition:

Notwithstanding the provisions of the Contract, the term of this bond shall apply from _____, _____, until _____, _____, and may be extended by the Surety by Continuation Certificate. However, neither nonrenewal by the Surety, nor the failure or inability of the Principal to file a replacement bond in the event of nonrenewal, shall itself constitute a loss to the obligee recoverable under this bond or any renewal or continuation thereof. The liability of the Surety under this bond and all continuation certificates issued in connection therewith shall not be cumulative and shall in no event exceed the amount as set forth in this bond or in any additions, riders, or endorsements properly issued by the Surety as supplements thereto.

Sealed with our seals and dated this _____ day of _____, _____.

_____

_____ _____
(Witness)

_____

_____ _____
(Attest) , Attorney-In-Fact

# CERTIFICATE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY): 4/30/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

PRODUCER
Edgewood Partners Insurance Center
200 Glenridge Point Parkway
Suite 400
Atlanta GA 30342

CONTACT NAME: Certificate Unit
PHONE (A/C, No, Ext): 404-439-8000
FAX (A/C, No):
E-MAIL ADDRESS: Certificate@epicbrokers.com
PRODUCER CUSTOMER ID: WASTCON-01

INSURED
Waste Connections of North Carolina
3 Waterway Square Place, Suite 110
The Woodlands, TX 77380

| INSURER(S) AFFORDING COVERAGE | NAIC # |
|---|---|
| INSURER A : XL Insurance America | 24554 |
| INSURER B : | |
| INSURER C : | |
| INSURER D : | |
| INSURER E : | |
| INSURER F : | |

**COVERAGES** **CERTIFICATE NUMBER:** 1854036752 **REVISION NUMBER:**

LOCATION OF PREMISES / DESCRIPTION OF PROPERTY (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | POLICY NUMBER | POLICY EFFECTIVE DATE (MM/DD/YYYY) | POLICY EXPIRATION DATE (MM/DD/YYYY) | COVERED PROPERTY | LIMITS |
|---|---|---|---|---|---|---|
| A | X PROPERTY | US00079744PR20A | 8/1/2020 | 8/1/2021 | BUILDING | $ |
| | CAUSES OF LOSS / DEDUCTIBLES | | | | PERSONAL PROPERTY | $ |
| | BASIC / BUILDING | | | | BUSINESS INCOME | $ |
| | BROAD / CONTENTS | | | | EXTRA EXPENSE | $ |
| | SPECIAL | | | | RENTAL VALUE | $ |
| | EARTHQUAKE | | | | BLANKET BUILDING | $ |
| | WIND | | | | BLANKET PERS PROP | $ |
| | FLOOD | | | | BLANKET BLDG & PP | $ |
| | X All Risk | | | | X Loss Limit | $ 50,000,000 |
| | | | | | | $ |
| | INLAND MARINE | TYPE OF POLICY | | | | $ |
| | CAUSES OF LOSS | | | | | $ |
| | NAMED PERILS | POLICY NUMBER | | | | $ |
| | | | | | | $ |
| | CRIME | | | | | $ |
| | TYPE OF POLICY | | | | | $ |
| | | | | | | $ |
| | BOILER & MACHINERY / EQUIPMENT BREAKDOWN | | | | | $ |
| | | | | | | $ |
| | | | | | | $ |
| | | | | | | $ |

SPECIAL CONDITIONS / OTHER COVERAGES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Policy is All Risk, Subject to Exclusions

**CERTIFICATE HOLDER**

Town of Weddington & Village of Marvin
Attn: Andrew Hofbauer
1924 Weddington Road
Weddington NC 28104

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Brenda M. Ogren

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 4/30/2021

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

PRODUCER
Edgewood Partners Insurance Center
200 Glenridge Point Parkway
Suite 400
Atlanta GA 30342

CONTACT NAME: Certificate Unit
PHONE (A/C, No, Ext): 404-439-8000 FAX (A/C, No):
E-MAIL ADDRESS: certificate@epicbrokers.com

| INSURER(S) AFFORDING COVERAGE | NAIC # |
|---|---|
| INSURER A : ACE American Insurance Company | 22667 |
| INSURER B : Indemnity Insurance Company of N A | 43575 |
| INSURER C : Ironshore Specialty Insurance Company | 25445 |
| INSURER D : ACE Property & Casualty Insurance Company | 20699 |
| INSURER E : | |
| INSURER F : | |

INSURED
Waste Connections of North Carolina
3 Waterway Square Place, Suite 110
The Woodlands, TX 77380

**COVERAGES** **CERTIFICATE NUMBER:** 1056481066 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS | |
|---|---|---|---|---|---|---|---|---|
| A | X COMMERCIAL GENERAL LIABILITY | | | HDOG71449531 | 8/1/2020 | 8/1/2021 | EACH OCCURRENCE | $ 2,000,000 |
| | CLAIMS-MADE X OCCUR | | | | | | DAMAGE TO RENTED PREMISES (Ea occurrence) | $ 100,000 |
| | | | | | | | MED EXP (Any one person) | $ |
| | | | | | | | PERSONAL & ADV INJURY | $ 2,000,000 |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | | GENERAL AGGREGATE | $ 5,000,000 |
| | X POLICY PRO-JECT LOC | | | | | | PRODUCTS - COMP/OP AGG | $ 2,000,000 |
| | OTHER: | | | | | | | $ |
| A | AUTOMOBILE LIABILITY | | | ISA H25302229 | 8/1/2020 | 8/1/2021 | COMBINED SINGLE LIMIT (Ea accident) | $ 5,000,000 |
| | X ANY AUTO | | | | | | BODILY INJURY (Per person) | $ |
| | OWNED AUTOS ONLY / SCHEDULED AUTOS | | | | | | BODILY INJURY (Per accident) | $ |
| | HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY | | | | | | PROPERTY DAMAGE (Per accident) | $ |
| | | | | | | | | $ |
| D | X UMBRELLA LIAB X OCCUR | | | G27614620 006 | 8/1/2020 | 8/1/2021 | EACH OCCURRENCE | $ 6,000,000 |
| | EXCESS LIAB CLAIMS-MADE | | | | | | AGGREGATE | $ 6,000,000 |
| | DED X RETENTION $ Per Policy | | | | | | | $ |
| B A | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | | WLRC67456348 (AOS) | 8/1/2020 | 8/1/2021 | X PER STATUTE OTH-ER | |
| | ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N: N | N / A | | WLRC67456385 (CA, MA) | 8/1/2020 | 8/1/2021 | E.L. EACH ACCIDENT | $ 1,500,000 |
| | (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | | E.L. DISEASE - EA EMPLOYEE | $ 1,500,000 |
| | | | | | | | E.L. DISEASE - POLICY LIMIT | $ 1,500,000 |
| C | Pollution Liability | | | ISPILLSB650R001 | 2/13/2021 | 2/13/2022 | 1,000,000<br>1,000,000 | Per Occurrence<br>Aggregate |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER**

Town of Weddington & Village of Marvin
Attn: Andrew Hofbauer
1924 Weddington Road
Weddington NC 28104

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Brenda M. Ogren

**FORM 5**

## Proposal Contact

a) **Company**: Waste Connections of the Carolinas
Home office address: 3405 Westwood Industrial Dr.
City: Monroe State: NC Zip: 28110

Local office address (if any): 3405 Westwood Industrial Dr.
City: Monroe State: NC Zip: 28110

b) **Contact person for this Proposal**:
Name: Pat Austin Phone: 980-214-0545
Title: Operations Manager Fax:
Address: Waste Connections of the Carolinas E-Mail: pat.austin@wasteconnections.com
City: Monroe State: NC Zip: 28110

c) **Partners and major subcontracting companies**

Company:
Owner: Phone:
Role in contract:

Company:
Owner: Phone:
Role in contract:

Company:
Owner: Phone:
Role in contract:

Company:
Owner: Phone:
Role in contract:

Company:
Owner: Phone:
Role in contract:

Company:
Owner: Phone:
Role in contract:

**Principal Staff**

**a) Proposer**

| Principal Officers | Title |
| --- | --- |
| | |
| | |
| | |
| | |

**Please attach an organization chart or other means of explaining the interrelationships between the contractor, sub-contractors and team members.**

# Section 1: Executive Summary

## Waste Connections

Waste Connections is the premier provider of solid waste collection, transfer, recycling and disposal services in mostly exclusive and secondary markets across the US and Canada. We also provide intermodal services for the rail haul movement of cargo and solid waste containers in the Pacific Northwest.

The philosophy at Waste Connections is that the solid waste service business is a local business managed by professionals living and working in the communities we serve. We strive to provide service excellence for those communities that place their trust in our company and are always dedicated to putting our customers first. We look to technology and growth to help our customers, employees and shareholders "Connect with the Future".

We are committed to improving the environment for the future of the communities we live in and serve. We believe that our services play an integral part in improving environment quality and are mindful of having the most cost-effective waste management solutions for our customers. We constantly monitor and evaluate new technologies and programs that can enhance our commitment to the environment. Within our industry, there is enormous effort made toward alternative technologies to reduce landfill disposal, reduce greenhouse gas emissions, and harness bio-fuels.

Waste Connections serves millions of customers across the US and Canada. Whether at single or multi-family residences, commercial institutions, industrial locations, construction sites or special events, we provide services to meet the customer needs.

General Service Standards

- Radio dispatched collection equipment – we are there when you need us!
- Customer tailored collection programs with scheduled or on-call pick-ups
- Highly trained staff – it is our desire to always exceed customer expectations
- Flexibility to adapt to evolving customer needs
- 24 – hour response time to customer needs

Let us be your service provider and experience the Waste Connections difference.

For more information regarding Waste Connections please reference the 2020 Sustainability Report located in Appendix C.

## Town of Weddington & Village of Marvin

**Curbside Residential Refuse Collection and Disposal:** Weekly refuse collection pick up from approximately 6500 single family residences within the Town of Weddington & Village of Marvin. The level of service will be two (2), ninety-six (96) gallon containers provided by Waste Connections stamped with logos of the towns choosing for Municipal Solid Waste (MSW) and Recycling.

Waste Connections is proposing the following services combined for the Town of Weddington and Village of Marvin:

- Weekly curbside MSW service (96 gallon cart)
- Bi-weekly curbside Recycling service (96 gallon cart)
- Weekly yard waste service
- Seasonal 2 times a year bulk service

For the services packaged above for both municipalities Waste Connections is proposing a rate of $20.58 per unit. Other individual service pricing is provided in Forms 6-18.

- **Community Events:** Waste connections will participate in "Community Cleanup Days" or Community outreach programs such as "Touch a Truck" at a time and date designated by the municipality

- **Public Information and Community Outreach:** Waste Connections will develop and implement a public information and community outreach program within 90 days of award of the contract that: Describes the services that will be available to customers, Includes an initial mailer explaining any changes in service, and a strong public information effort utilizing our new Waste Connect mobile app, newsletters and flyers.

**Qualified Representatives**

Pat Austin – Operations Manager, Monroe, NC 980-214-0545

Andrew Hofbauer – District Controller, Monroe, NC 631-672-9574

Rob Wall – Division Vice President/District Manager, Monroe, NC 704-280-7755

*The proposal is in all respects fair and in good faith without collusion or fraud and that the signer of the proposal has the authority to bind the principle proponent.*

# 2. BACKGROUND AND PAST PROFORMANCE

## 2a. Proposer and Surety Commitment – Attached Forms 2-4

## 2b. Contact Information-Qualifications and Resumes of Key Employees:

Rob Wall
Division Vice President/District Manager
Waste Connections of the Carolinas

Rob Wall currently serves as the Division Vice President for Waste Connections along with District Manager for Monroe Hauling. His 31 years of solid waste and recycling experience has provided the opportunity to work and learn in many different markets and roles. While his vast career has primarily been in the Southeast including locations such as Savannah, Columbia, Greenville, Charlotte, and Atlanta, he continued to grow into increasing levels of responsibility including stops in Upstate NY as well as Kansas and Oklahoma. These roles included General Management, Financial Controllership, as well as Division VP leadership positions. This varied market knowledge in the industry has allowed a better vision and creativity for effective operations management and leadership.

Rob currently lives in the Charlotte Metropolitan area and oversees all WCI operations in South Carolina, North Carolina, and Virginia. Monroe Hauling is just one of numerous markets included in a 1,000 + employee territory that generates roughly $375M of annual revenue. We operate over 450 route trucks daily within the three state territory. Rob is also heavily involved in industry organizations including National Waste & Recycling Association as well as Solid Waste Association of North America. He is currently Vice-Chair of NWRA's Carolinas Chapter Legislative Committee and has also previously served as Chair for the Carolinas Chapter. Additionally, he was Treasurer for the Palmetto Chapter of SWANA organization. Rob is a graduate of the University of South Carolina with a B.S. degree in Business Finance

Pat Austin
Operations Supervisor
Waste Connections of the Carolinas

Pat has worked in the Solid Waste and Recycling industry for 9 years. As a Waste Connections Operations Supervisor, Pat is responsible for the day-to-day operations for the Monroe, NC and Polkton, NC sites. Pat's primary responsibility is maintaining an efficient and safe work environment for all site employees. Other essential functions performed by Pat in his role as Operations Supervisor are: establishes and maintains driver training and ensures that they are operating within DOT regulations as well as Waste Connections policy and standards, develops and implements procedures and systems for personnel to operate in a safe, efficient and cost effective manner, help provide information for P&L and capital accuracy for the sites, oversees personnel needs of the sites including selecting, coaching, training and developing employees and evaluating employee performance, working with municipal and county employees closely to ensure that WCI is performing to contract specifications and expectations. Most recently Pat was responsible for the execution of the Marlboro County Solid Waste contract implementation, which was successful. Pat also had a major role in the very successful reroute of the 13,500 residents in the Town of Indian Trail. Pat is a graduate of Coastal Carolina University with a B.S degree in Marketing.

Lynn C. Williams
Customer Service Manager
Waste Connections of the Carolinas

Lynn has worked in the Solid Waste and Recycling industry for 18 years. As a Waste Connections Customer Service Manager, Lynn is responsible for the day-to-day customer service operation for the Monroe, NC and Polkton, NC sites. Lynn's primary responsibility is to ensure that the customer service team provides our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve. Other essential functions performed by Lynn in her role as Customer Service Manager are: ensures our Customer Service commitment standards are achieved, implements procedures and systems for personnel, oversees personnel needs of department, including hiring, coaching, training and developing employees and evaluating employee performance. Lynn also monitors and trains the customer service team on the online software program for both the Town of Indian Trail and the Town of Stallings.

Kortney Roberts
Division Controller
Colonial Division (all markets servicing NC, SC, VA, MD)

Kortney has worked in Solid Waste and Recycling for 10+ years, all with Waste Connections in the Western Region and South Eastern markets. As a Waste Connections Division Controller, Kortney is responsible for supporting multiple controllers in the South Eastern US to ensure that all administrative operations are completed to Waste Connection's high standards. Kortney's primary responsibilities are to ensure that all administrative tasks, such as AR, AP, Customer Service, operational analysis, and financial reporting are completed on time and accurately, by supporting the teams in the field. Kortney's role with Waste Connections is focused around removing obstacles and barriers from the District Managers and Controllers that she supports.

Andrew Hofbauer
District Controller
Waste Connections of the Carolinas

Andrew has 14 years of accounting and operational support in property and facility management, with project management experience in Industrial, Commercial, and Multifamily Residential Construction. Andrew joined the Waste Connections team in 2017 as his first endeavor into providing waste services but with extensive experience on the customer side, bringing a fresh perspective to operations and customer relations. As a District Controller, Andrew supports Maintenance and Operations with streamlined reports and activity trackers, supplies Division, Region, and Corporate Managers with financial reports and narratives, and facilitates CAPEX spending via detailed pro forma presentations, all in addition to the standard duties assigned to him as Controller and Accounting Manager which include monthly forecasting with daily variance tracking, monthly balance sheet reconciliations, and ad hoc reporting as requested by all team members. Andrew is a graduate of The University of South Florida with a B.S in Accounting.

Principle Officers

Worthing F. Jackman
President/CEO
Waste Connections

Worthing F. Jackman has been President and Chief Executive Officer of Waste Connections since July 2019. From July 2018 to that date, he served as President of Waste Connections. Mr. Jackman served as Executive Vice President and Chief Financial Officer of Waste Connections from September 2004 to July 2018. From April 2003 to September 2004, Mr. Jackman served as Vice President – Finance and Investor Relations of Waste Connections. Mr. Jackman held various investment banking positions with Alex. Brown & Sons, now Deutsche Bank Securities, Inc., from 1991 through 2003, including most recently as a Managing Director within the Global Industrial & Environmental Services Group. In that capacity, he provided capital markets and strategic advisory services to companies in a variety of sectors, including solid waste services. Mr. Jackman serves as a director for Quanta Services, Inc. He holds a B.S. degree in Finance from Syracuse University and an M.B.A. from the Harvard Business School.

Darrell W. Chambliss
Executive Vice President/COO
Waste Connections

Darrell W. Chambliss has been Executive Vice President and Chief Operating Officer of Waste Connections since October 2003. From October 1, 1997, to that date, Mr. Chambliss served as Executive Vice President – Operations of Waste Connections. Mr. Chambliss has more than 30 years of experience in the solid waste industry. Mr. Chambliss holds a B.S. degree in Business Administration from the University of Arkansas.

## 2c. Key Employees – See Attached Form 5

## 2d. Litigation History – None

## 2e. Financial Strength:

As of December 31, 2020, our employee population consisted of 18,933 active employees, 9,788 of whom are commercial truck drivers and 1,610 of whom are mechanics. There were 15,978 employees located in the United States and 2,955 employees located in Canada. 39% of our employees were ethnic minorities, 16% were women, and 8% of our employees were from the armed services.

From Waste Connections Q1-2021 Earnings Call:

- Strong solid waste pricing growth, accelerating solid waste volumes and increased resource recovery values drive better than expected Q1 results, an expected 10% solid waste price plus volume growth in Q2, and improving outlook for 2021

- Revenue of $1.396 billion, exceeding outlook

- Net income (a) of $160.3 million, and adjusted EBITDA of $433.2 million, or 31.0% of revenue, exceeding outlook and up 80 basis points year over year

- Net income and adjusted net income of $0.61 and $0.70 per share, respectively

- Net cash provided by operating activities of $400.4 million and adjusted free cash flow (b) of $289.8 million, or 20.8% of revenue and up 22.9% year over year

## 2f. Operational Experience

a) Residential garbage collection –Waste Connections has been servicing the area since 2016 with both automated and manual collection trucks to approximately 36,000 residents. We have disposed of just over 37,000 tons of MSW on average each year. We perform annual route analysis and reroutes as needed to maintain our high level of customer service. When implementing any route changes we utilize automated call blast, mailers, and online communication to ensure customers are notified in a timely manner.

b) Residential collection of yard waste - Waste Connections has been servicing the area since 2016 with both automated and manual collection trucks to approximately 26,500 residents for recycling service. We have disposed of just over 2,000 tons of yard waste material on average each year. We perform annual route analysis and reroutes as needed to maintain our high

level of customer service. When implementing any route changes we utilize automated call blast, mailers, and online communication to ensure customer are notified in a timely manner.

c) Residential collection of recycling material - Waste Connections has been servicing the area since 2016 with both automated and manual collection trucks to approximately 26,500 residents for recycling service. We have disposed of just over 4,500 tons of recycling material on average each year. We perform annual route analysis and reroutes as needed to maintain our high level of customer service. When implementing any route changes we utilize automated call blast, mailers, and online communication to ensure customer are notified in a timely manner.

Across all three services provided the average daily complaint rate is .62% based on an average of 12,500 services per day.

References attached for jurisdictional support. See Appendix A.

## 2g. Environmental Performance:

Waste Connections of the Carolinas has not had any regulatory complaints or violations related to our solid waste operations in the last 5 years.

## 2h. Price Modifications:

Average of CPI across all municipalities over the last 5 years:

2021: 1.5%
2020: 1.9%
2019: 2.0%
2018: 1.7%
2017: 1.6%

# 3. Operations

## 3a. Collection Services:

Waste Connections will utilize 3 new Mack/Heil automated side load refuse trucks daily to service MSW and recycling collection. Each ASL will have one driver. Yard waste and bulk pick up will be serviced by a new Mack/Heil rear load refuse truck with a crew of a driver and a driver helper. MSW material, per the RFP, will be delivered to the Union County SWMF transfer station. We also have an alternative viable option of bringing MSW to our transfer station in Monroe, NC if approved by each municipality.

Recycling material will be delivered to Waste Connections transfer station in Monroe NC, where it will be reloaded and shipped to a recycling MRF in Greensboro NC. Yard Waste material, per the RFP, will be delivered to the Union County SWMF.

## 3b. Collection Staff Training/Background

All route collection staff are required to have a valid class B commercial driver's license. All employees undergo an extensive criminal background check and DOT regulated drug test before being hired. Once hired each employee is trained using the 5 keys of the Smith System driver training program and the 10 day Waste Connections Driver New Hire Training program. Drivers are subject to random regulated and nonregulated drug testing monthly. After initial training is completed, all drivers are consistently observed on route and coached by supervisors to ensure all safety standards and quality of work standards are constantly being met.

## 3c. Collection Facilities:

Waste Connections will utilize our current location at 3405 Westwood Industrial Dr. for all operations, including truck maintenance, call center, and administrative staff.

## 3d. Customer Service:

### 1. Customer Service:

Waste Connections of the Carolinas is staffed with 5 customer service representatives and one customer service manager who are able to handle any additional customer needs added with this proposal.

"We provide our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve."

It is our mission to exceed our customer's expectations while providing an unsurpassed customer experience.

Each customer service representative is trained by the Customer Service Manager on the following procedures:

- Effective communication on all services provided by Waste Connections
- Effectively trained to resolve service issues within 24hours
- The ability to create new accounts, sell other services and enter request
- Webinars are provided quarterly to each CSR for the following: New residential service, Effective handling of services issues, Cancellation of service,

Collections and Roll off sales and services. This gives the CSR the most updated information needed to assist in their role

- Each CSR has been trained and can use the online software program (TracEZ) to enter missed service and container deliveries and exchanges. TracEZ will be used to Auto-generate the monthly Complaint Summary and cumulative reports for the year. TracEZ will also include a narrative summary of each problem encountered and actions taken.
- CSR's may receive up to six (6) calls from an outside company (Tooty Inc.) each month critiquing each representative on the handling of the call via scripts used by each representative. The representative is scored from 0 – 100. 100 being the top score.
- Each score received is reviewed with the representative by the Customer Service Manager. During the review we discuss areas that points were taken away due to not asking the appropriate questions during the call. This provides additional coaching and training for the CSR.
- Customer Service Manager meets individually with CSR's bi-weekly to conduct One to One's. This give both the manager and the employee the opportunity to discuss any concerns they may have, provide coaching in areas that need improvement and taking the time to get to know each other personally.

## 2. Call Center:

The municipalities and Waste Connections will share access to TracEz, which is a work order/comment tracking software. Each CSR has been trained and can use the online software program (TrackEZ) to enter missed service and container deliveries and exchanges. TracEZ will be used to Auto-generate the monthly Complaint Summary and cumulative reports for the year. TracEZ will also include a narrative summary of each problem encountered and actions taken.

For additional value added services please reference Appendix B.

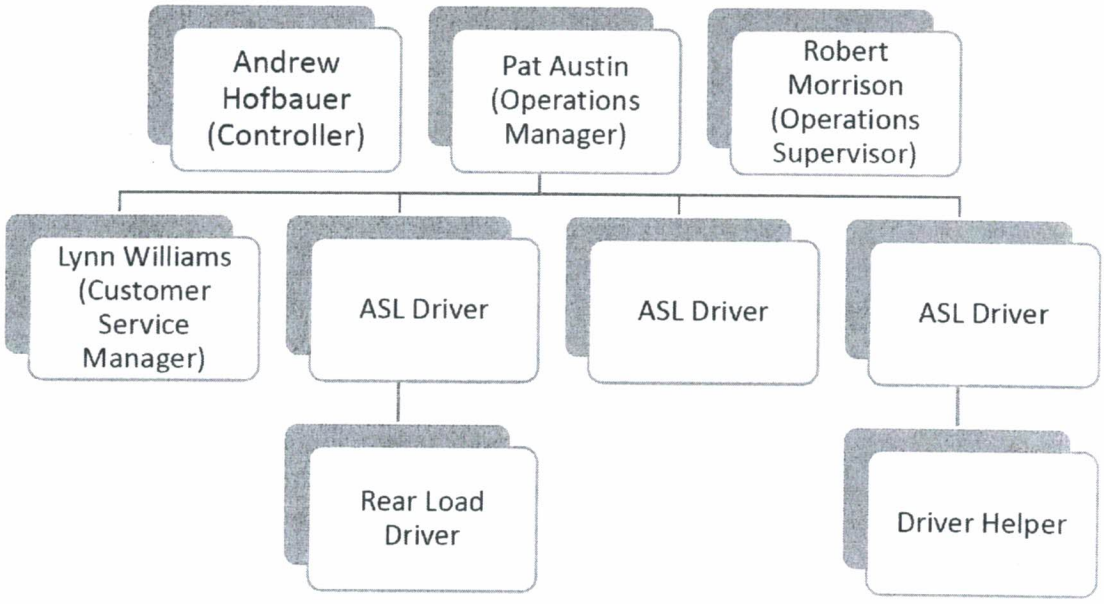
## 3. Transition Management

Waste Connections will be purchasing new trucks and carts once awarded the contract. The local management team will have multiple implementation meetings with the municipalities reviewing timelines, status updates on trucks, and detailed planning for cart assembly/distribution. In the event that there are delays in truck deliveries or acquiring labor, Waste Connections has the capabilities to pull resources, trucks and drivers included, from other districts across North America.

## 4. Information Management

In addition to the shared TracEz software that each municipality will have access too, Waste Connections' internal software for customer management and route optimization has various customizable reporting features that can be used to meet each municipalities needs.

## 5. Organization



**Form 6**
**Service Costs**
BASE BID
COST / FEE PROPOSAL FORM
**Proposers Name:** Waste Connections of the Carolinas

| **WEEKLY CURBSIDE RESIDENTIAL FOR ONE (1) 96GL ROLLOUT HOUSEHOLD TRASH** ***PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | Marvin | Weddington |
| 2021-2022 | $ 10.32 | 2021-2022 | $ 10.75 | 2021-2022 | $ 10.16 | $ 10.16 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.
The base bid includes services to the facilities of each of the Municipalities and events described in the RFP.

In addition, the base bid includes hourly rates designated by the Proposer for storm debris removal, please provide hourly rate below:

**Flat Hourly Fee for Storm Debris Removal for 2021-2022 (excluding tipping costs):** $250.00

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 7**

**OPTION #1**

CONTAINERIZED WEEKLY RECYCLING

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **WEEKLY RESIDENTIAL FOR ONE (1) 96GL ROLLOUT RECYCLING *PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 9.50 | 2022-2023 | $ 10.22 | 2022-2023 | $ 9.30 | $ 9.30 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 8**

**OPTION #2**

CONTAINERIZED BI-WEEKLY RECYCLING

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **BI-WEEKLY RESIDENTIAL FOR ONE (1) 96GL ROLLOUT RECYCLING *PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 7.92 | 2021-2022 | $ 8.50 | 2021-2022 | $ 7.55 | $ 7.55 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 9**

**OPTION #3**

BI-WEEKLY CURBSIDE RESIDENTIAL BULK ITEM COLLECTION

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **BI-WEEKLY CURBSIDE RESIDENTIAL BULK ITEM COLLECTION** ***PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 2.54 | 2021-2022 | $ 3.34 | 2021-2022 | $ 2.28 | $ 2.28 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

In addition, this option includes hourly rates designated by the Proposer for code enforcement removal, please provide hourly rate below:

**Flat Hourly Fee for Municipal Code Removal for 2021-2022 (excluding tipping costs):** $250.00

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

This may also be a separate service invoiced and collected by Contractor from the individual Residents.

**Form 10**

**OPTION #4**

MONTHLY CURBSIDE RESIDENTIAL BULK ITEM COLLECTION

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **MONTHLY CURBSIDE RESIDENTIAL BULK ITEM COLLECTION** ***PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 2.14 | 2021-2022 | $ 3.12 | 2021-2022 | $ 2.00 | $ 2.00 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

In addition, this option includes hourly rates designated by the Proposer for code enforcement removal, please provide hourly rate below:

**Flat Hourly Fee for Municipal Code Removal for 2021-2022 (excluding tipping costs):** $250.00

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

This may also be a separate service invoiced and collected by Contractor from the individual Residents.

**Form 11**

**OPTION #5**

TWICE PER YEAR SEASONAL CURBSIDE RESIDENTIAL BULK ITEM COLLECTION

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **TWICE PER YEAR SEASONAL CURBSIDE RESIDENTIAL BULK ITEM COLLECTION** ***PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 1.94 | 2021-2022 | $ 2.80 | 2021-2022 | $ 1.72 | $ 1.72 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

In addition, this option includes hourly rates designated by the Proposer for code enforcement removal, please provide hourly rate below:

**Flat Hourly Fee for Municipal Code Removal for 2021-2022 (excluding tipping costs):** $250.00

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

This may also be a separate service invoiced and collected by Contractor from the individual Residents.

**Form 12**
**OPTION #6**

CONTAINERIZED/BAGGED YARD WASTE

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **WEEKLY CURBSIDE RESIDENTIAL CONTAINERIZED/BAGGED YARD WASTE** ***PER UNIT PRICE PER MONTH*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | Marvin | Weddington |
| 2021-2022 | $5.98 | 2021-2022 | $6.42 | 2021-2022 | $ 5.35 | $ 5.35 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 13**

**OPTION #7**

SEASONAL HOUSEHOLD PAINT/MOTOR OIL WASTE EVENT (MARVIN ONLY)

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

**Time of Year Suggested for Service:** We choose not to bid.

| **ANNUAL (MARVIN ONLY)**<br>**SEASONAL HOUSEHOLD PAINT/MOTOR OIL WASTE EVENT**<br>***PER UNIT PRICE PER YEAR*** | | | |
|---|---|---|---|
| Column 1*<br>TOWN OF WEDDINGTON | Column 2*<br>VILLAGE OF MARVIN | | Column 3*<br>COMBINED<br>Marvin Weddington |
| | 2021-2022 | $ | |

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 14**

**OPTION #8**

SEASONAL CHRISTMAS TREE COLLECTION

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| ***ANNUAL COST* OF SEASONAL CHRISTMAS TREE COLLECTION FOR RESIDENTIAL UNITS *PER UNIT PRICE PER YEAR*** (if awarded separate from "Yard Waste" Optional) | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ | 2021-2022 | $ | 2021-2022 | $ | $ |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

This may be a separate service invoiced and collected by Contractor from the individual Residents.

We choose not to bid. Included in Yard waste pick-up.

**Form 15**

**OPTION #9**

SEASONAL CURBSIDE ELECTRONICS COLLECTION EVENT

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

**Time of Year Suggested for Service:** Summer

| **ANNUAL**<br>**SEASONAL CURBSIDE ELECTRONICS COLLECTION EVENT**<br>***PER UNIT PRICE PER YEAR*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1*<br>TOWN OF WEDDINGTON | | Column 2*<br>VILLAGE OF MARVIN | | Column 3*<br>COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 1.26 | 2021-2022 | $ 1.98 | 2021-2022 | $ 1.22 | $ 1.22 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

**Form 16**

**OPTION #10**

SEASONAL CURBSIDE WHITE GOODS COLLECTION EVENT

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

**Time of Year Suggested for Service:** Summer

| **ANNUAL SEASONAL CURBSIDE WHITE GOODS COLLECTION EVENT *PER UNIT PRICE PER YEAR*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ 1.26 | 2021-2022 | $ 1.98 | 2021-2022 | $1.22 | $ 1.22 |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

All subsequent years will be calculated at the Municipalities estimates based off CPI increases and fuel surcharges.

This may also be a separate service invoiced and collected by Contractor from the individual Residents.

**Form 17**

**OPTION #11**

MUNICIPAL SPECIFIC LOGOS ON TRUCKS

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **MUNICIPAL SPECIFIC LOGOS ON TRUCKS** ***PER TRUCK PRICE*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | Marvin | Weddington |
| 2021-2022 | $ | 2021-2022 | $ | 2021-2022 | $ | $ |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

The Municipality reserves the right to select the placement of the Municipalities name and logo on the trucks. The Municipality also reserves the right to use the payload area of one truck for installation of messaging graphics for community announcements (see representative photo to the right for approx. size and location). Once per year, the costs for installation and removal of the messaging graphics on one truck will be paid by Contractor, with this particular truck being rotated to each route at the direction of the Municipality in order to display the announcements throughout the Municipality

We choose not to bid, this service is included with the total combined pricing.

**Form 18**

**OPTION #12**

MUNICIPAL SPECIFIC LOGOS ON TRASH AND RECYCLING CANS

**COST / FEE PROPOSAL FORM**

**Proposers Name:** Waste Connections of the Carolinas

| **MUNICIPAL SPECIFIC LOGOS ON TRASH AND RECYCLING CANS** ***PER UNIT PRICE*** | | | | | | |
|---|---|---|---|---|---|---|
| Column 1* TOWN OF WEDDINGTON | | Column 2* VILLAGE OF MARVIN | | Column 3* COMBINED | | |
| | | | | | Marvin | Weddington |
| 2021-2022 | $ | 2021-2022 | $ | 2021-2022 | $ | $ |

* **Column 1** should include costs only for the Town of Weddington as if they were awarded bid separately from the combined bid with Marvin at a per unit cost. **Column 2** should include costs only for the Village of Marvin as if they were awarded bid separately from the combined bid with the Town of Weddington at a per unit cost. **Column 3** should include both the Town of Weddington and the Village of Marvin as if the bid was awarded together in one contract at a per unit cost. Column 3 is expected to be less than the combined totals of Column 1 and 2 to due the expected savings associated with economies of scale when awarded the bid together.

We choose not to bid, this service is included with the total combined pricing.

# Appendix A.

Attached in this section is a list of references identifying each client, a contract person and contact information for similar projects inclusive of the personnel that will be providing service to the Town of Weddington and Village of Marvin.

Entity Name: Town of Indian Trail
State: North Carolina
Contact: Michael Alvarez - Mayor
Phone: (704) 821- 5401
Customers: 13,500 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: Town Chesterfield
State: South Carolina
Contact: David Huntley – Town Manager
Phone: (843) 623-9099
Customers: 800 Homes

Description of Service: Residential Solid Waste

Entity Name: Town of Peachland
State: North Carolina
Contact: Richard Allen – Mayor
Phone: (704) 272-7781
Customers: 221 Homes

Description of Service: Residential Solid Waste

Entity Name: Town of Polkton
State: North Carolina
Contact: Jerricka Napier – Town Clerk
Phone: (704) 272-7463
Customers: 356 Homes

Description of Service: Residential Solid Waste

Entity Name: Town of Ansonville
State: North Carolina
Contact: Justin Mullis – Town Manager
Phone: (704) 826-8404
Customers: 270 Homes

Description of Service: Residential Solid Waste

Entity Name: Town of McBee
State: South Carolina
Contact: Terri King – Town Manager
Phone: (843) 335-8474
Customers: 405 Homes

Description of Service: Residential Solid Waste

Entity Name: Town of Stallings
State: North Carolina
Contact: Erinn Nichols
Phone: (704) 821-0313
Customers: 5,926 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: Union County Public Schools
State: Union County, NC
Contact: Penny Helms
Phone: (704) 296-3160 ext. 6759
Customers: 56 locations, 140 SW containers 390 Recycling carts

Description of Service: Solid Waste and Recycling services for Union County Schools

Entity Name: Town of Wingate
State: North Carolina
Contact: Brad Stevens
Phone: (704) 233-4411
Customers: 900 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: Town of Summerville
State: South Carolina
Contact: Russ Cornette – City Engineer, Wiley Johnson - Mayor
Phone: (843) 851-4201
Customers: 15,785 Homes

Description of Service: Residential Solid Waste and Recycling Collection
Previous Service Provider: Waste Pro

Entity Name: City of Charleston
State: South Carolina
Contact: Matt Alltop – Superintendent Dept. Solid Waste
Phone: (843) 720-2427
Customers: 13,797 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: City of North Charleston
State: South Carolina
Contact: Michelle Lloyd – Asst. Director of Public Works
Phone: (843) 529-0333
Customers: 7,992 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: Town of Kiawah Island
State: South Carolina
Contact: Dorota Szubert – Town Treasurer
Phone: (843) 768-9166
Customers: 2,650 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: Town of Wellford
State: South Carolina
Contact: Lynne Lingo
Phone: (864) 439-4875
Customers: 1,421 Homes

Description of Service: Residential Solid Waste and Recycling Collection

Entity Name: City of Woodruff
State: South Carolina
Contact: Ms. Leslie
Phone: (864) 476-8154
Customers: 1,097 Homes

Description of Service: Residential Solid Waste and Recycling Collection

# Appendix B: Value Added Services

Attached in this section are Waste Connections' Alternative Plans and ideas. These Value-added services have not been requested in the RFP; however Waste Connections has included the following:

1. **ReCollect** – ReCollect (Waste Connect) is a mobile app that makes it easier for customers to stay connected to information about waste and recycling collection.

Collection Calendar – Residents can find their waste collection schedule simply by typing their address. There's no looking on cumbersome maps, there's no entering information into multiple fields, there's no phone calls to make. It's quick and easy, which your residents will love.

Waste Wizard – From aluminum cans to Ziploc bags. ReCollect's Waste Wizard helps your residents figure out what goes in what cart. As the resident begins to type their material, the Waste Wizard will "predict" the entry, offering residents helpful suggestions.

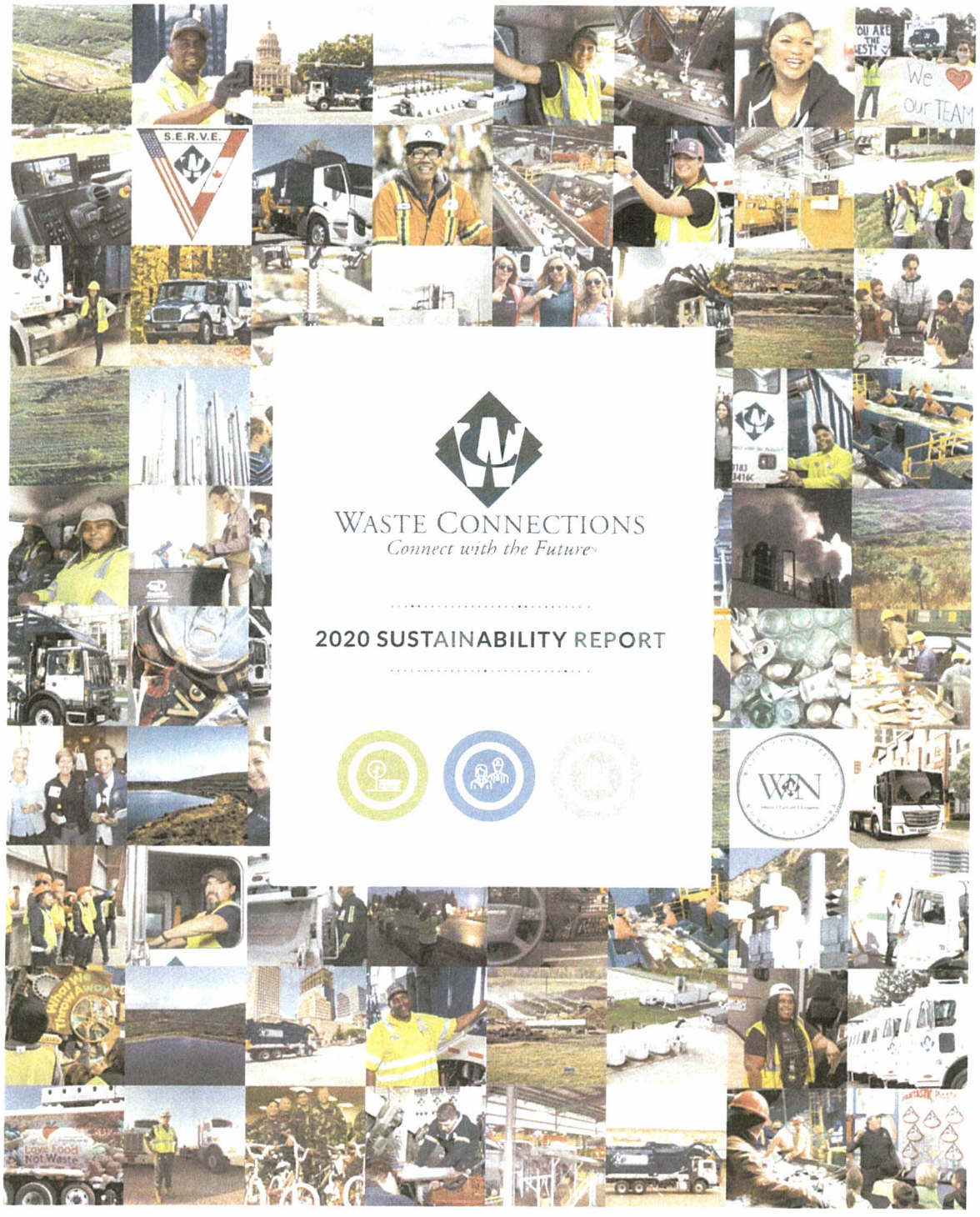
Mobile Waste and Recycling Apps – ReCollect mobile apps give you a new way to reach and delight your residents. ReCollect is the best mobile app because it is the only native app for waste management – meaning it has the responsiveness and sleek experience your residents expect. Your mobile app can be downloaded from the iTune App Store and the Android Play Store.

2. **TracEZ** – TracEZ is a web based customer service tracking tool available to residential to log in questions, compliments, concerns and missed pickups. This will be available on the County's web site and is linked to Waste Connections' Customer Service and Dispatch departments for immediate resolution. TracEZ will be used to auto-generate the monthly complaint summary and cumulative year reports. It will include the type of complaint/inquiry and a narrative of problems encountered and the actions taken.

3. **DriveCam** – DriveCam is an in cab dash-mounted recording device used to coach drivers correct potentially unsafe behaviors recorded while performing their jobs. It has also been used to help police and other authorities identify at-fault parties. And, DriveCam has a built in GPS enabling the base operation to be able to identify where the vehicle is and the speed it is traveling real-time.

All of the vehicles deployed in each municipality will be equipped with this technology.

Appendix C.


S.E.R.V.E.
We ♥ our TEAM
WASTE CONNECTIONS
Connect with the Future
2020 SUSTAINABILITY REPORT
Love Food Not Waste

## ABOUT WASTE CONNECTIONS

Waste Connections is an integrated solid waste services company that provides non-hazardous waste collection, transfer and disposal services, along with recycling and resource recovery, in mostly exclusive and secondary markets across 42 states in the U.S. and six provinces in Canada. The Company serves more than seven million residential, commercial and industrial customers. Waste Connections also provides non-hazardous oilfield waste treatment, recovery and disposal services in several basins across the U.S., as well as intermodal services for the movement of cargo and solid waste containers in the Pacific Northwest.

## IN THIS REPORT

OUR PURPOSE

Honoring our commitments provides our stakeholders peace of mind and establishes us as the premier waste services company in the markets we serve. This creates a safe and rewarding environment for our employees while protecting the health and welfare of the communities we serve, thereby increasing value for our shareholders.

## SUSTAINABILITY INITIATIVES THAT BENEFIT ALL STAKEHOLDERS

### ENVIRONMENTAL

Committed to environmental stewardship and the advancement of new technologies.

### SOCIAL

Investing in our people by enhancing safety, training and inclusion; supporting communities through charitable programs.

### GOVERNANCE

Maintaining sound governance policies that align the interests of shareholders with the Board and Management.

## LETTER FROM THE CHIEF EXECUTIVE OFFICER

Thank you for your interest in sustainability efforts at Waste Connections. We recognize the importance to our stakeholders of our commitments to minimize our impact on the environment, invest in our employees, expand the positive impacts we have on the communities we serve, maintain the strong financial health of our Company, and increase returns to our shareholders. We view sustainability as an integral part of our business, with initiatives consistent with our objective of long-term value creation.

We recognize that our employees identify and lead many of our sustainability efforts at a local level. As a result, the safety, welfare and development of our employees is critical. Our corporate culture is centered on the principles of Servant Leadership, which hold management accountable to employees in their professional and personal lives. We analyze and track our success in improving Servant Leadership scores, reducing voluntary employee turnover, improving safety performance, and providing fair compensation and attractive employee benefits.

We also dedicate a significant amount of management time and resources to leadership training and personnel development to improve the skills, promotability and career paths of our employees. At Waste Connections, we are committed to diversity and inclusion in our workforce, as we strive to foster an environment in which all employees feel valued and are positioned for success.

Our culture and values have guided every decision we've made to confront this year's unprecedented health, economic and social challenges, and Waste Connections has differentiated itself thanks to the tireless efforts of all employees. As an essential services provider during these uncertain times, we knew that reducing employee concerns regarding income, healthcare and family obligations would enable us to meet our customer commitments, reduce voluntary turnover and further improve safety performance. Discretionary supplemental pay and bonuses, increased minimum wages, emergency wages, flexible scheduling, liberal use of PTO, enhanced medical benefits, extended benefits coverage, increased support from our Employee Relief Fund, and the launch of the Waste Connections Scholarship Program have all been part of our efforts to address such employee concerns, provide a sense of normalcy to customers, and drive further operating improvements.

**OUR CULTURE AND VALUES HAVE GUIDED EVERY DECISION WE'VE MADE TO CONFRONT THIS YEAR'S UNPRECEDENTED HEALTH, ECONOMIC AND SOCIAL CHALLENGES, AND WASTE CONNECTIONS HAS DIFFERENTIATED ITSELF THANKS TO THE TIRELESS EFFORTS OF ALL EMPLOYEES.**

Moreover, in spite of the macro challenges, we advanced our own sustainability initiatives, including, but not limited to, the following:

:: Introduced long-term, aspirational targets that reflect the Company's sustainability priorities and its commitment of over $500 million for investments to meet or exceed such targets;

:: Appointed a Vice President–Engineering and Sustainability, with responsibility for managing many of our sustainability efforts;

:: Added new recycling facilities and expanded the use of robotics to improve quality and enhance safety;

:: Invested in fully-electric collection vehicles for beta testing;

:: Upgraded fleet-based video telematics to introduce machine vision and artificial intelligence and further improve our industry-leading safety performance;

:: Advanced our commitment to diversity and inclusion at the Board, corporate and senior field leadership levels; and

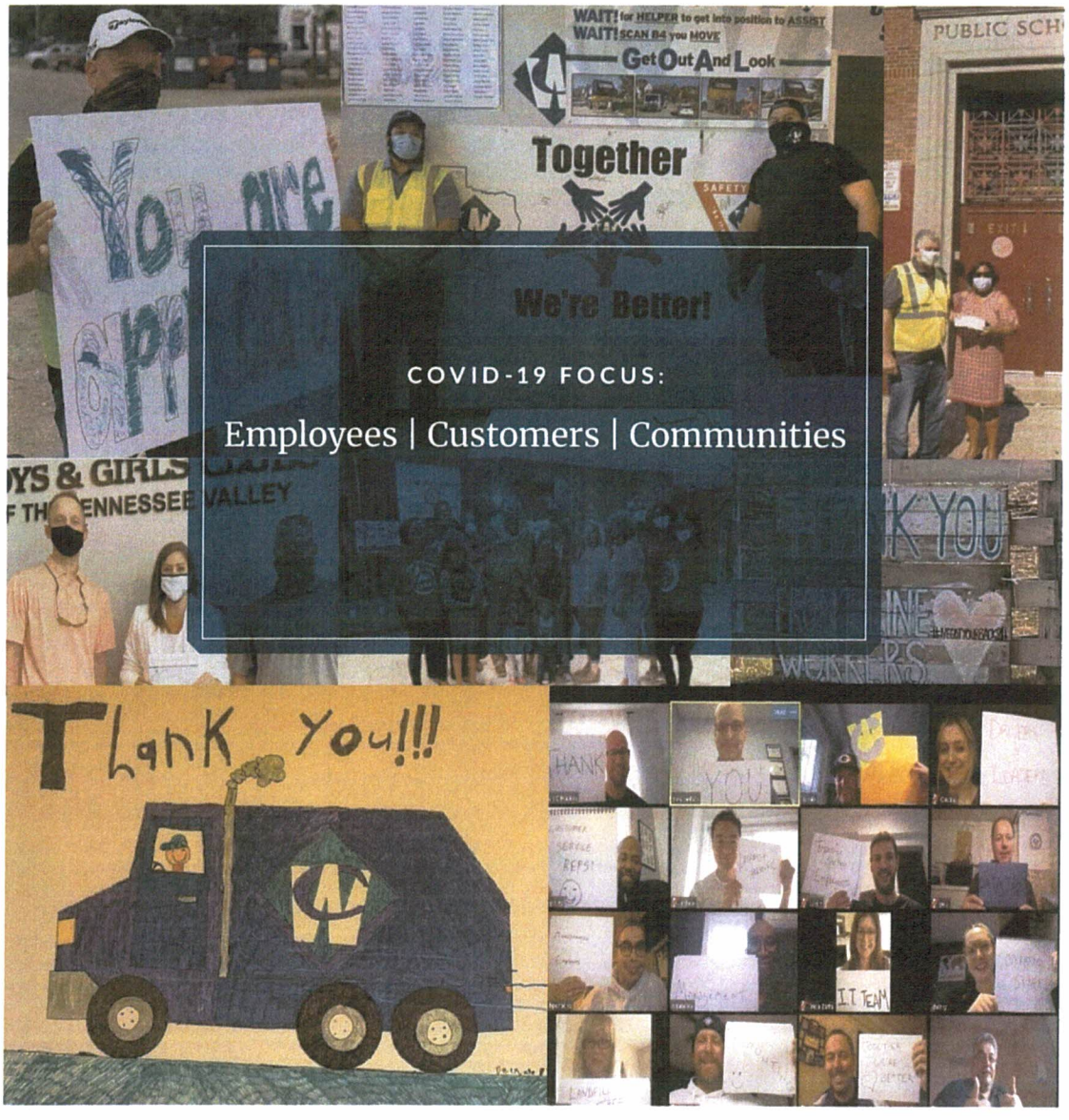
:: Increased our commitments to serve and give back to our communities, including supporting organizations with a focus on women and children at risk and racial inequities.

As a leading environmental services company, sustainability is not a new concept for us, and everything we do today is with an eye towards the future. We constantly monitor and evaluate new technologies and investments that can enhance our commitment to the environment and improve our competitive positioning.

We owe our success not only to our employees, but also to the communities we serve. Our employees support more than a thousand local organizations, and we back their efforts with financial support for many of these groups. We accept the responsibility we have to increase corporate giving and broaden sustainability efforts as our Company expands.

Environmental, organizational and financial sustainability initiatives have been key components of our success since we were founded in 1997. We remain committed to growing and expanding these efforts as our industry and technology continue to evolve.

**Worthing F. Jackman**
President and Chief Executive Officer




COVID-19 FOCUS:

Employees | Customers | Communities

**OUR SAFETY-FOCUSED AND SERVANT LEADERSHIP DRIVEN CULTURE GUIDED OUR DECISIONS TO ADDRESS UNPRECEDENTED CHALLENGES STEMMING FROM COVID-19.**

At Waste Connections, we believe that our safety-focused, Servant Leadership-driven culture leads to differentiated results, and therefore investing in our people, our greatest asset, is always our highest priority. As an essential services provider, we recognized from the onset of the COVID-19 pandemic that our communities would count on us and we on each other to honor our commitments; therefore, protecting the health, safety and welfare of our over 18,000 employees has guided every decision we have made.

To support and protect our employees, we established protocols and implemented operational changes focused on the health and safety of our frontline employees and achieved seamless transitions to remote work environments for customer service representatives and other support personnel. In addition, we looked to provide a safety net for our employees on issues of income and family health. To that end, we provided full wages for employees feeling ill, under quarantine, or caring for family members, and two-thirds wages for up to 12 weeks for those with childcare issues. Through these efforts, we enabled our employees to make the right decisions about the health of their families and the well-being of their colleagues, which resulted in continuity of service to the communities we serve.

Recognizing the potential for financial hardship and the challenges unique to this period, we committed over $35 million in incremental COVID-related costs, primarily supplemental wages which have been provided to all hourly employees, whether union or non-union, remote or on site, as well as temporary workers. We also expanded our Employee Relief Fund for those experiencing financial hardship, launched the Waste Connections Scholarship Program to assist our employees' children in pursuing their educational goals, fully covered COVID-19 related testing and

medical costs, improved medical benefits and extended access to medical benefits.

In addition to our near-term COVID-19 related financial commitments, we raised our minimum hourly wage target to $15/hour, which exceeds state and local wage requirements and will positively impact the earnings of over 800 employees. Looking beyond our people, we also recognized the needs of the communities where we live and work, increasing the level of charitable contributions to assist food banks, families at risk, and organizations with a focus on addressing racial inequities at a local or national level, providing meals for healthcare workers and higher risk populations, and donating critical personal protective equipment.

We recognized that reducing employee concerns regarding income, healthcare and family obligations during the pandemic would be critical to providing continuity of service and a bit of normalcy for customers. Our strong operating performance during this chaotic and unprecedented period reflects the benefit of this focus and is a testament to the dedication and tireless efforts of every Waste Connections employee, whether in the field or working remotely.

## SUPPORTING OUR FRONTLINE

**$35M**

Discretionary COVID-19 related expenses, primarily for supplemental employee wages.

**$15/hr**

Increased our minimum hourly wage target.


OUR
HEROES
WEAR
SAFETY
VESTS


Sip Saam Thai
BAT CITY GELATO
WASTE CONNECTIONS
Connect with the Future
512-282-3508

## SUMMARY PERFORMANCE STATISTICS[1]

| | 2017 | 2018 | 2019 |
|---|---|---|---|
| **Health and Safety** | | | |
| Employee Hours | 37,911,385 | 40,460,877 | 44,637,413 |
| Reportable Incident Rate[2] | 17.4 | 16.3 | 17.4 |
| Total Recordable Injury Rate (TRIR) | 3.4 | 2.8 | 2.9 |
| Experience Modifier Rate | 0.76 | 0.72 | 0.54 |
| **People** | | | |
| Total Employees as of Year End | 15,283 | 16,356 | 18,204 |
| Voluntary Turnover | 15.6% | 17.8% | 17.8% |
| % of Employees that are Women[3] | | 16.0% | 16.0% |
| % of Employees that are Ethnic Minorities[3] | | 41.0% | 46.0% |
| % of Employees from Armed Services[3] | | 9.0% | 8.0% |
| **Training/Leadership Development** | | | |
| Employees in Virtual or in-Person Training Sessions | 4,179 | 4,444 | 5,215 |
| % of Total Employees | 27.3% | 27.2% | 28.6% |
| **Financial Statistics ($000s USD)** | | | |
| Revenue | $ 4,630,488 | $ 4,922,941 | $5,388,679 |
| Net Cash Provided by Operating Activities | $ 1,187,260 | $ 1,411,235 | $1,540,547 |
| **Facilities** | | | |
| Hauling Operations | 261 | 279 | 300 |
| Landfills | 90 | 93 | 97 |
| Transfer Stations | 146 | 162 | 175 |
| Intermodal Facilities | 6 | 6 | 6 |
| Recycling Facilities | 66 | 64 | 66 |
| E&P Liquid Waste Injection Wells | 22 | 22 | 23 |
| E&P Waste Treatment and Oil Recovery Facilities | 19 | 19 | 19 |
| **Total** | **610** | **645** | **686** |

| | 2017 | 2018 | 2019 |
|---|---|---|---|
| **Fleet** | | | |
| Total Trucks | 12,765 | 13,360 | 11,903 |
| Routed Trucks | 9,069 | 9,752 | 9,476 |
| Alternative Fuel Trucks | 1,076 | 1,144 | 1,153 |
| Routed Alternative Fuel Trucks as % of Routed Trucks | 11.3% | 11.3% | 11.7% |
| **Landfill Tons (tons per year)** | | | |
| Municipal Solid Waste | 24,297,387 | 27,158,637 | 28,922,292 |
| Special Waste | 11,225,829 | 11,539,499 | 11,943,036 |
| C&D | 5,635,951 | 6,821,864 | 7,098,672 |
| **Total** | **41,159,167** | **45,520,000** | **47,964,000** |
| **Recycled Commodities (tons per year)** | | | |
| Old Corrugated Cardboard | 463,687 | 436,971 | 452,668 |
| Old Newspaper | 121,030 | 60,460 | 39,939 |
| Mixed/Other Paper | 150,023 | 232,863 | 395,511 |
| Glass | 90,038 | 117,277 | 108,034 |
| Metal | 40,571 | 137,361 | 64,459 |
| Aluminum | 3,354 | 5,268 | 5,726 |
| Plastics | 44,750 | 27,219 | 95,134 |
| Commingled/Other | 582,765 | 519,625 | 538,046 |
| **Total** | **1,496,218** | **1,537,044** | **1,699,517** |
| **Landfill Gas Recovery Systems** | | | |
| # of Landfill Gas Recovery Systems | 50 | 52 | 53 |
| # of Power Generation Systems | 18 | 23 | 23 |
| Standard Cubic Feet (billions) | 29.4 | 24.2 | 32.5 |
| LFG Sales as % of Revenue | 1.4% | 1.4% | 1.0% |

[1] All data provided here has been subject to internal review and is believed to be correct at the time of reporting. No third party assessment of the data was obtained.
[2] 12-month rolling incident rate, defined as the number of all reportable incidents per 200,000 employee hours worked, preventable and non-preventable.
[3] WCN began tracking diversity statistics as of 12/31/2018; percentage of employees calculation excludes non-respondents from the denominator.


ACCOUNTABILITY
CUSTOMER SERVICE
GREAT PLACE TO WORK
SAFETY

## OUR OPERATING VALUES

**Safety**
We strive to assure complete safety of our employees, our customers and the public in all of our operations. Protection from accident or injury is paramount in all we do.

**Integrity**
We define integrity as "saying what you will do and then doing it." We keep our promises to our customers, our employees and our shareholders. Do the right thing, at the right time, for the right reason.

**Customer Service**
We provide our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve.

**To Be A Great Place To Work**
We maintain a growth culture where our employees can maximize their potential personally and professionally. Our objective is to provide an environment where people enjoy what they do and take pride in their work. We wish to embody a work hard, play harder culture.

**To Be The Premier Waste Services Company In The U.S. and Canada**
We continue to provide superior returns, remain environmentally responsible, and grow in a disciplined way, deploying resources intelligently and benefiting communities we live in. We remain a "different breed".

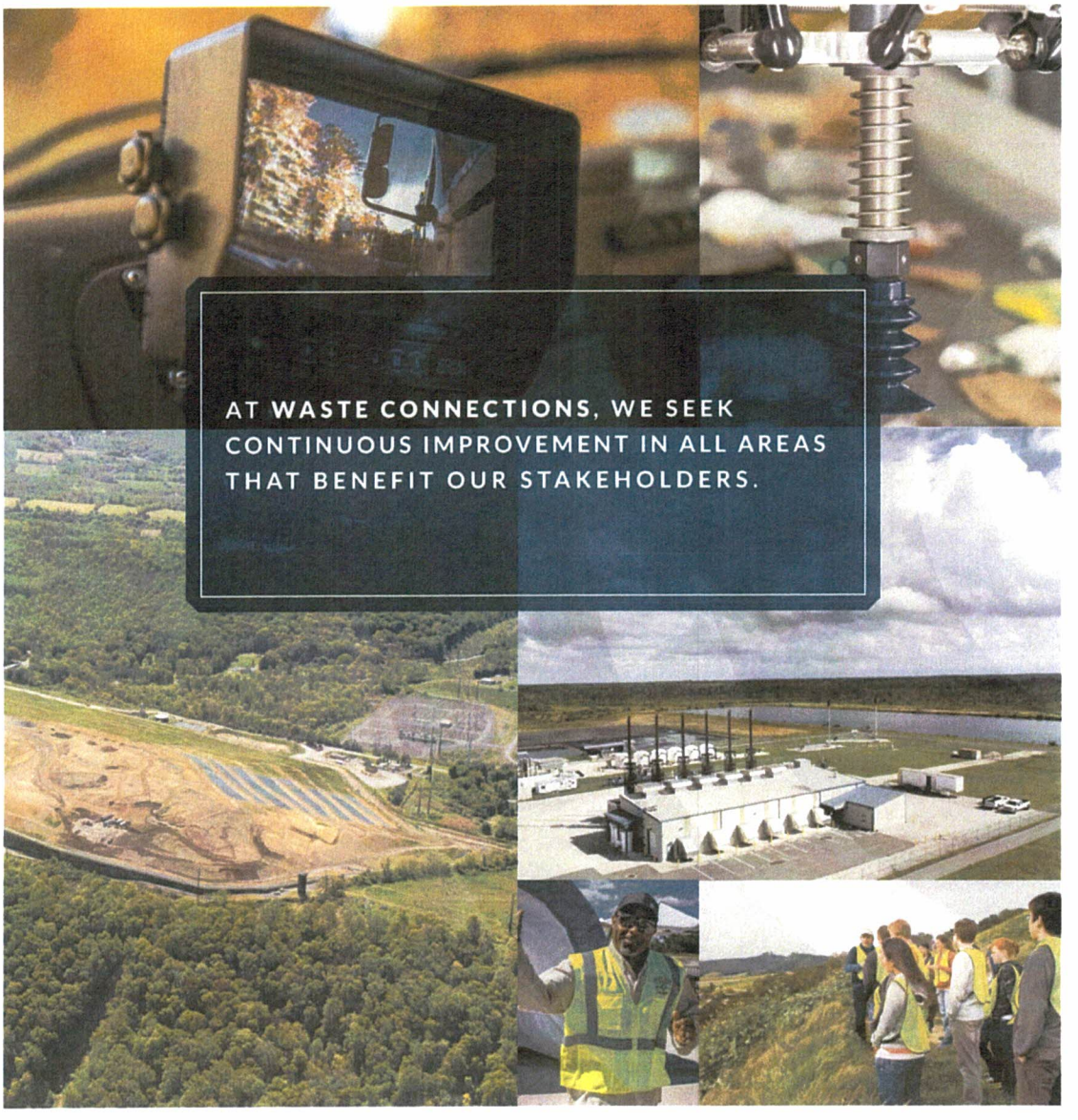
INTRODUCING OUR TARGETS:

## Sustainability initiatives with clear objectives are not new to Waste Connections. In fact, they have been an integral part of our business model as a leading environmental services company.

Moreover, we have demonstrated annual progress towards their achievement over the last several years, including a safety record that is materially better than the industry average. As part of our commitment to provide increased transparency on our sustainability efforts, we are introducing fifteen-year aspirational sustainability targets utilizing 2018 as the base year. These targets reflect our sustainability priorities, and are integral to and consistent with our strategy and focus on sustainable, long-term value creation for our shareholders.

Our progress to date on these targets, detailed on the following pages, is emblematic of our commitment and reflects the investments we have already made towards furthering these objectives. With over $500 million committed to achieve our targets, we look forward to providing regular updates on our key sustainability efforts similar to the updates we provide on financial results and other key performance metrics. Advancing sustainability by generating additional offsets to our emissions, increasing resource recovery and on-site leachate management, and continuing improvement to our safety record, voluntary turnover and Servant Leadership scores is core to who we are at Waste Connections, and we are excited to share our ongoing progress in these areas.


ENVIRONMENTAL
SOCIAL
GOVERNANCE


AT WASTE CONNECTIONS, WE SEEK CONTINUOUS IMPROVEMENT IN ALL AREAS THAT BENEFIT OUR STAKEHOLDERS.

## OUR SUSTAINABILITY TARGETS

### REDUCING ENVIRONMENTAL IMPACT

**50%**
Increase offsets to emissions by at least 50%

**50%**
Increase resources recovered by at least 50%

**40%**
Increase biogas recovery by at least 40%

**50%** Process at least 50% of leachate on-site

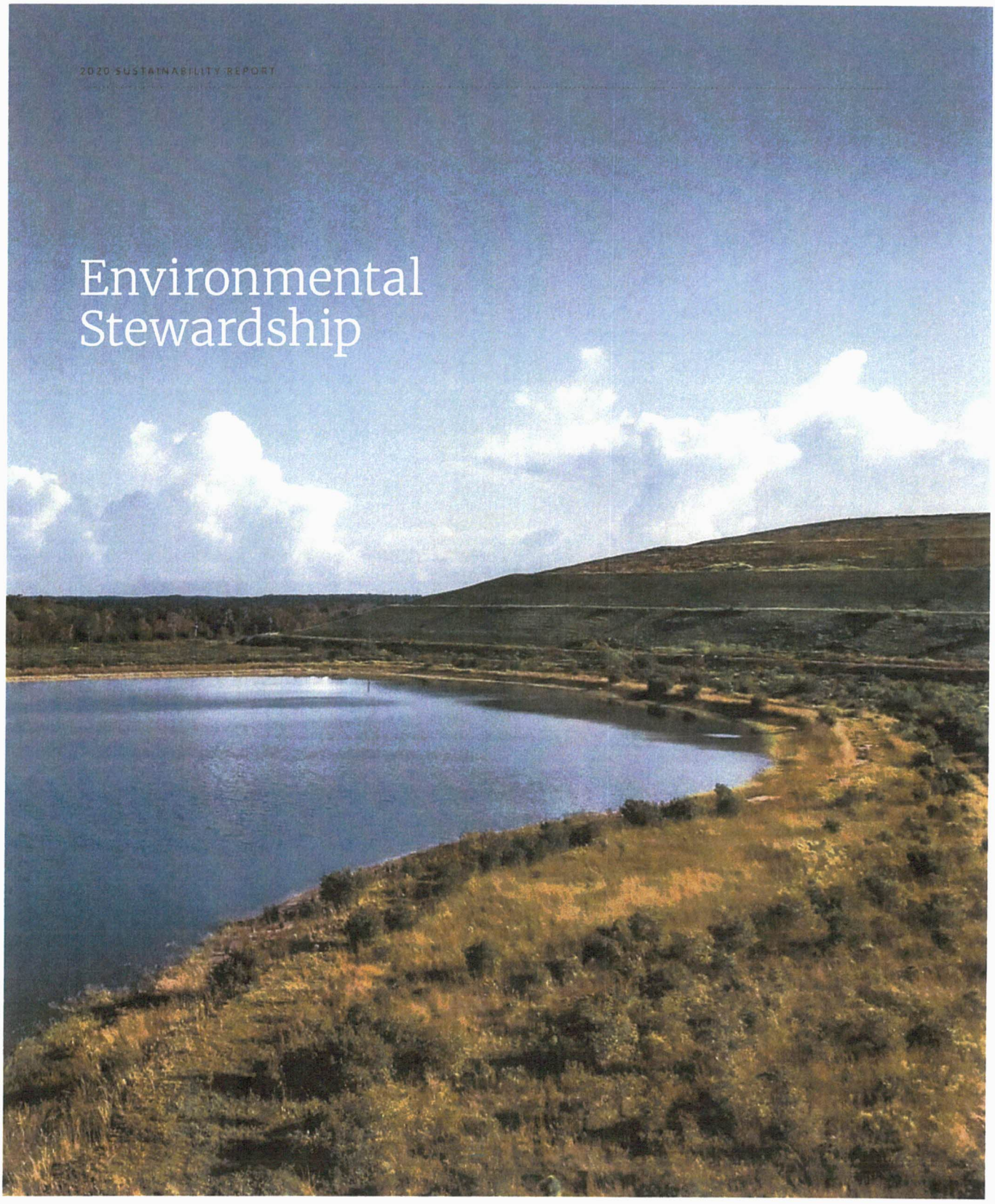
### EMPLOYEE SAFETY AND ENGAGEMENT

**25%**
Reduction in Incident Rate

Continuous Improvement in Voluntary Turnover

Continuous Improvement in Servant Leadership Scores

# Environmental Stewardship



## OUR TARGET


Increase offsets to emissions by 50%.

As an environmental services company, Waste Connections is committed to environmental stewardship and we consider it integral to managing and growing our business. As more fully described in the aspirational targets we established in 2020 and consistent with the efforts we have been undertaking since our founding, we are committed to efforts to expand resource recovery, enhance emissions offsets and achieve greater self-sufficiency in our leachate management. Moreover, we consider these investments to be part of running a responsible business and achieving our mission to be the premier waste services provider in North America.

Organizationally, we recently announced the appointment of a Vice President–Engineering and Sustainability, with responsibility for managing many of our sustainability efforts and progress towards achieving our fifteen-year aspirational targets, as well as oversight of our Environmental Management System. We are committed to expanding our resource recovery capacity through a number of investments, including enhanced optical sorting technology, robotics and new screening equipment at recycling facilities, and construction or acquisition of additional resource recovery facilities. We are also expanding landfill gas recovery and biogas generation through enhanced gas collection systems and the development of additional high Btu gas facilities, which may qualify for renewable energy credits. In addition to these post-collection initiatives, we anticipate taking delivery of fully electric, zero emission collection trucks for beta testing, with the expectation of expanding our deployment of alternative fuel vehicles in the future.

# ZERO WASTE

We believe our sustainability initiatives align with and support the efforts of our customers and the communities we serve. We regularly work with customers to increase resource recovery and facilitate their pursuit of zero waste goals. Whether providing services like composting of yard waste and food waste or supporting the introduction of new technologies, such as anaerobic digesters, we partner with communities and industrial customers to advance their objectives to reduce their reliance on landfills, decrease waste disposal costs and reduce emissions. Our easy-to-use reporting and analytics tool, Recycle 360°, enables our customers to develop waste management plans and track ongoing performance against waste reduction and recycling targets.


# ENVIRONMENTAL MANAGEMENT SYSTEM

As part of our operating practices and risk mitigation strategy, we maintain a robust Environmental Management System (EMS). Our EMS is an all-encompassing approach to environmental protection and regulatory compliance with oversight by our Vice President–Engineering and Sustainability, along with our Executive Vice President–Engineering and Disposal, and Associate General Counsel and Director of Compliance. It is managed by our Corporate Environmental Manager along with more than 70 trained professionals in the field. Our EMS policies are designed to prioritize environmental protection and promote the rapid flow of information from the field to those overseeing the EMS.

In order to ensure and track regulatory compliance, we employ a proprietary compliance-tracking tool called *the Cube*, which provides notifications, tracking and reporting of all regulatory and permit-related tasks. *The Cube* notifies facility managers of upcoming regulatory and permit-related tasks, documents their completion and uploads to each respective site's operating record. Monthly progress reports are provided to corporate environmental managers, resulting in follow up at multiple levels of management.

Annually, one or more of our environmental professionals audits each of our disposal sites, reviewing operating records, infrastructure and the physical conditions at each site with potential risks of non-compliance entered into the Cube for remediation and documentation. Our EMS also regulates the day-to-day handling and documentation of waste streams generated from operations, with all wastes disposed or recycled by third party customers inventoried and tracked through our audit function to demonstrate proper handling.

All sites incorporate emergency response planning, which, depending on geography, may incorporate contingencies for responding to various natural disasters or addressing other regional or local needs.

# RESOURCE RECOVERY: RECYCLING

At Waste Connections, resource recovery is a key element of sustainability and includes recycling through our material recovery facilities (MRFs). An integral part of our service offerings, we recycle or divert over 50% of our collected waste volumes in many markets, in some cases over 70%, and we continue to expand these efforts.

In fact, in spite of recent industry headwinds from recycling resulting from lower recycled commodity values and COVID-19-related operating challenges, Waste Connections has added recycling processing capacity through the acquisition of state-of-the-art facilities and the enhancement of operating capabilities at our existing MRFs through technology additions.

RECYCLING:

# Key Initiatives

The quality of recycled commodities is largely dependent on front-end source separation efforts, which can vary widely and impact MRF processing costs. Source separation education includes local training efforts, coupled with our *WasteConnect* app that helps customers determine the products that are available to be recycled locally.

At the plant level, we are investing in additional optical sorters and robotics to manage headcounts at MRFs, increase productivity and improve the quality and value of recycled commodities through reduced contamination rates. We currently utilize this technology in a number of facilities and recently signed an agreement to deploy an additional 24 robots across our MRF footprint.

We see the potential for the development or acquisition of incremental recycling capacity to more fully integrate our operations, including the opportunistic acquisition of distressed recycling operators, or assets that could complement or enhance our competitive footprint in various markets. As such, our fifteen-year aspirational goals target expansion of resources recovered by at least 50%.

OUR TARGET

**50%**

Increase resources recovered.

## RESOURCE RECOVERY: LANDFILL GAS

Resource recovery also extends to our landfills, where we deploy gas recovery systems and provide renewable energy to many of the communities we serve. We have installed gas collection systems for the capture of methane gas generated at over 50 of our solid waste landfills with most of our remaining sites accepting substances such as construction and demolition debris or contaminated soils that do not generate sufficient methane gas for recovery.

From 23 of these gas recovery systems, including one of the largest such recovery plants in North America, we utilize the methane to generate electricity for local households, fuel local industrial plants, power alternative fuel vehicles, or qualify for carbon emission and renewable fuel credits. In many instances, our gas recovery systems exceed regulations in order to convert additional methane to renewable gas or to mitigate the environmental impact.

LANDFILL GAS RECOVERY:

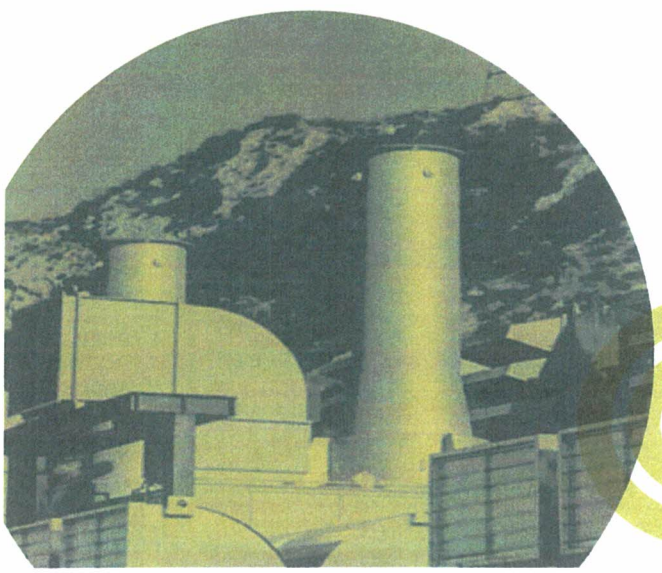
# Key Initiatives

The environmental benefits of utilizing landfill gas to generate electricity or produce pipeline-grade natural gas is compelling, with the economic benefit dependent on several factors, including landfill size, age, gas generation rates, and infrastructure costs, as well as the value of the energy produced. At our 23 existing landfill gas generation facilities, we annually process approximately 32.5 billion Standard Cubic Feet (SCF) of gas for conversion to energy, or the equivalent needed to power roughly 333,000 homes. We are pursuing a number of additional opportunities for renewable gas systems at existing landfills and look forward to expanding our biogas recovery by at least 40% to achieve our fifteen-year aspirational targets.

## OUR TARGET

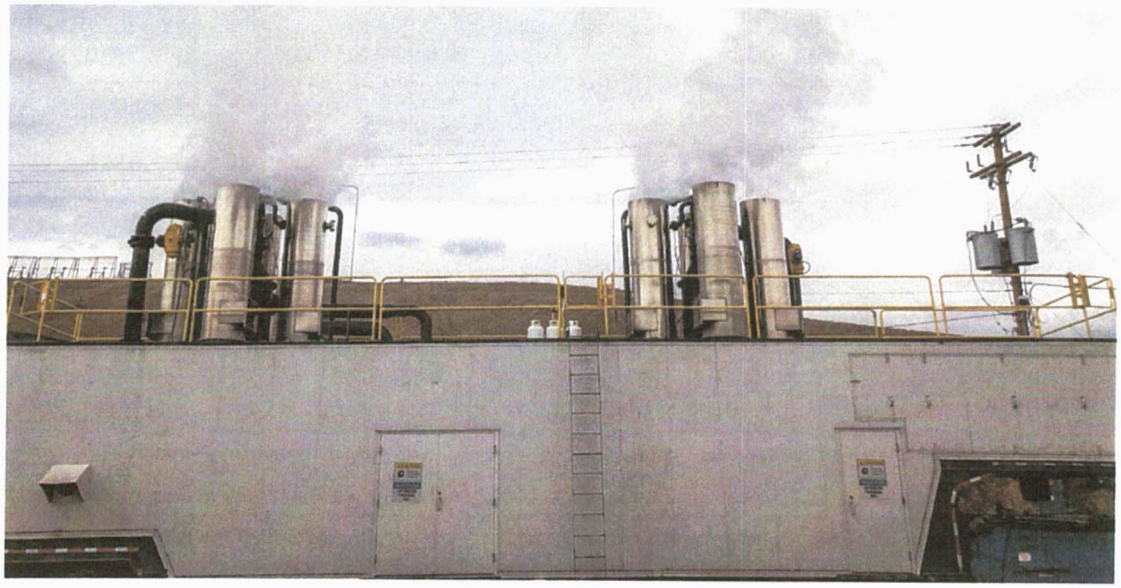
**40%**

Increase biogas recovery.



## LEACHATE MANAGEMENT

When it rains or snows, water infiltrates the buried materials at landfills and mixes with the liquids and soluble substances contained in municipal solid waste, resulting in leachate, which is collected through a network of perforated drains installed at the bottom of each landfill cell. Subsequently, leachate is separated, treated and either sent to a third-party disposal facility, such as a municipal or industrial wastewater treatment plant, or treated on-site through wastewater treatment facilities or evaporation.



LEACHATE MANAGEMENT:

# Key Initiatives

Through our current operations, we generate over 600 million gallons of leachate per year, over two-thirds of which has historically been disposed of off-site. Our fifteen-year aspirational target is to mitigate the environmental impact of transporting and disposing of leachate through the reduction of off-site disposal to less than 50% of leachate generated. By reducing our reliance on third party disposal outlets, Waste Connections can reduce miles driven by trucking firms and more effectively mitigate and manage the costs associated with leachate treatment and disposal.

In order to increase self-sufficiency with respect to leachate management, we will expand utilization of evaporator technology at our largest landfills, install on-site wastewater facilities where appropriate, and pursue other landfill practices such as working face reduction or installation of temporary cover to minimize penetration of rain or snow. Always looking for a more cost effective and environmentally conscious way to treat and/or dispose of leachate and other waste, we are independently funding research into new leachate disposal methods with an annual commitment of $1 million over the next five years.

OUR TARGET

50%

Process at least 50% of leachate on-site.

# FLEET EMISSIONS AND EFFICIENCY

As a route-based business, a portion of our carbon footprint is linked to our fleet, and therefore we look to selectively utilize alternative fuel vehicles as part of our efforts to reduce fleet emissions. In addition to utilizing Compressed Natural Gas (CNG) trucks, we will soon begin beta testing fully electric collection trucks.

In addition, we focus our efforts on reducing consumption of fuel and petroleum-based products through replacement of older trucks with newer, more efficient trucks, utilizing transfer station networks to consolidate waste onto fewer trucks, installing controls to minimize idling time, switching to synthetic motor oils with longer replacement intervals, and reducing emissions by installing more advanced engine filters. In addition, we utilize technology, including on-board tablets and route optimization software to minimize driving time, and engine diagnostics software to anticipate issues to avoid downtime.

# Innovation

With the expected payload and route capacity of commercial electric collection trucks comparable to diesel trucks, we will soon begin beta testing the first production application of fully electric collection vehicles (EVs) in North America developed by The Lion Electric Co. and Boivin Évolution Inc. In addition, we will be testing a hybrid EV as well. Although at a significant initial cost premium, the fully electric trucks operate quietly, generate zero emissions and are expected to provide considerable savings in fuel and maintenance expenses relative to comparable diesel trucks. We look forward to expanding the use of alternative fuel vehicles in Waste Connections' fleet over time.

# Employee Engagement

Waste Connections has a track record of superior results since its founding in 1997. We attribute that success to a differentiated strategy and a purposeful culture. Our market selection strategy, along with disciplined capital allocation, has produced superior financial results and shareholder returns. However, we believe that while strategy may have positioned us for success, it is our culture of accountability and commitment to excellence that has driven the value creation.

We maintain that our greatest differentiator is not our physical or financial assets; instead, it is our people and our purposeful culture. Our foundation is built on caring for our over 18,000 employees, prioritizing safety as our #1 Value and integrating the principles of Servant Leadership – a philosophy we have embraced and expanded upon for almost fifteen years – into our day-to-day operations.

**CULTURE MATTERS**

AT WASTE CONNECTIONS, WE BELIEVE OUR CULTURE DRIVES DIFFERENTIATED RESULTS, AND THEREFORE INVESTING IN OUR PEOPLE, OUR GREATEST ASSET, IS ALWAYS OUR PRIORITY.

# THE SERVANT LEADERSHIP JOURNEY

Servant Leadership has defined our Company since 2006. The Servant Leadership concept inverts the traditional management hierarchy, positioning leaders to serve their employees both professionally and personally. The philosophy empowers employees by prioritizing their needs, sharing responsibility and driving personal development.

Our leadership development efforts include multi-day Servant Leadership training sessions, district management training, dozens of varying leadership webinar topics, and other safety, sales, maintenance, operations and financial training courses engaging every employee level throughout the Company. This year, we held a leadership summit focused on the effects that unintended biases can have on diversity and inclusion. We also incorporated diversity and inclusion topics into Servant Leadership training and manager assessments in order to ensure that all employees are valued, feel empowered to contribute and are positioned for advancement opportunities.

As an organization, we look to continually raise the level of accountability through our annual Servant Leadership survey, which provides employees the opportunity to grade their managers on an anonymous basis. The score, along with several other metrics such as talent development, are incorporated into the leader's compensation plan. We raise our level of accountability by putting Servant Leadership into action, not just words. Accordingly, we are targeting continuous improvement in Servant Leadership scores as an element of our long-term, aspirational goals.

Recognizing that we have a responsibility to those we have the privilege to lead, we look to position our employees for success, which begins with our most important value: safety. Holding every employee accountable for safety and scoring our leaders on Servant Leadership has driven accountability and produced results, evidenced by industry-leading financial metrics as well as safety and employee turnover levels that are significantly better than the industry average.

THE SERVANT LEADERSHIP CONCEPT INVERTS THE TRADITIONAL MANAGEMENT HIERARCHY, POSITIONING LEADERS TO SERVE THEIR EMPLOYEES BOTH PROFESSIONALLY AND PERSONALLY

## ENGAGEMENT → RELATIONSHIPS = RESULTS

We identified Engagement as the foundation of our 2020 Vision, as we looked to position Waste Connections for the future with continued focus on the core values that have been integral to our success. That vision of engagement included expanding our offerings for training and development of our leaders and frontline employees, and innovating new technology platforms to increase connectivity with our employees, customers and communities in which we operate.

Specifically, we announced or expanded the following engagement-driven initiatives in 2020:

:: Launch of *WeConnect*, our internal social networking application designed to facilitate communication, celebrate successes and build relationships across our over 400 operating locations;

:: Implementation of our enhanced Learning Management System to expand content and increase access and visibility on training and development opportunities;

:: Expansion of employee resource groups, including the Waste Connections Women's Network and the Veterans S.E.R.V.E. Network; and

:: Expansion of training and onboarding tools for new employee transition and development.

Our 2020 focus on engagement was timely, as the COVID-19 pandemic necessitated the use of remote alternatives to in-person training and development and highlighted the importance of connectivity both inside and outside of the Company. We believe that our investment in technology to enhance connectivity and its effectiveness during the pandemic will result in a stronger, more engaged team as we emerge from this period, and over time, lower voluntary turnover.

# DIVERSITY AND INCLUSION

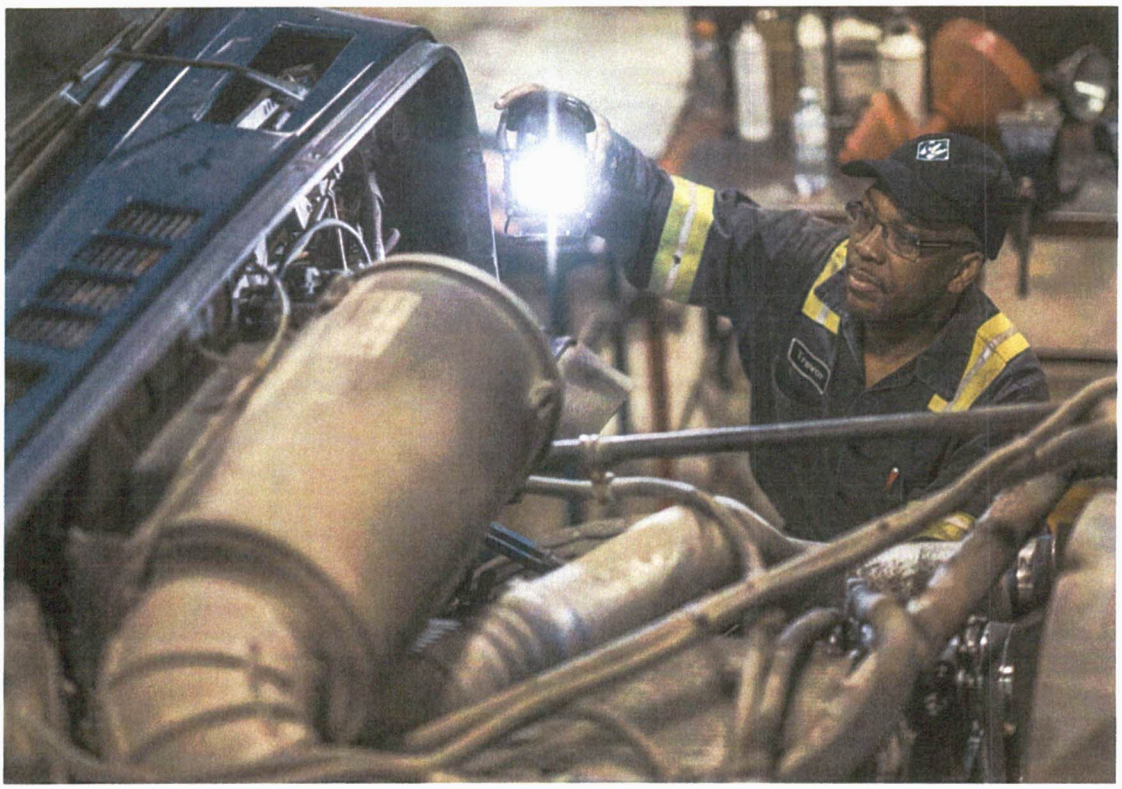
At Waste Connections, we are committed to building and developing diverse teams that function in an environment of mutual respect, where employees feel empowered to contribute. Operating across hundreds of markets in the United States and Canada, we recognize the benefits of diversity and the importance of ensuring that employees feel respected and included, encouraged to bring their unique perspectives, ideas and best skills to work each day. In keeping with our efforts to support and encourage diversity and inclusion, we have undertaken several initiatives, including the 2019 introduction of a formal Diversity Policy for our Board of Directors and Senior Management with aspirational targets for female Board representation and additional disclosure on workforce composition.

In 2020, we incorporated diversity and inclusion into Servant Leadership training, focused our leadership summit on understanding and mitigating unintended biases, expanded our Servant Leadership assessments of managers by employees to include diversity and inclusion, enhanced recruiting practices to ensure the broadest candidate pools, established financial commitments to organizations that focus on racial inequities and that support women and children at risk, and supported the development of resource groups including our Women's Network and Veterans' S.E.R.V.E. Network.

Waste Connections is a signatory to the *CEO Action for Diversity & Inclusion*, the largest CEO-driven business commitment to advance diversity and inclusion within the workplace.

## TAKING SAFETY TO THE NEXT LEVEL

We believe that safety is the responsibility of each and every employee; it is ingrained in our commitment-based, safety-driven culture. Moreover, as servant leaders are responsible for each employee's success at work and beyond, safety is an integral component of this commitment. We have relied on those relationships along with tools to develop employee risk-profile rankings and to facilitate effective communication and behavior based coaching. In 2019, our behavioral-based approach to safety resulted in over 55% of our operating locations either posting zero safety-related incidents or reducing incident frequency.



SAFETY:

# Key Initiatives

While we attribute our successful safety record to our culture and behavioral based approach, we acknowledge that technology can be an important tool in identifying risky behaviors and providing coaching opportunities to address them. As we focus on our goal of a 25% reduction in incident rates, we believe that advances in fleet design and technology will help us to achieve this goal.

In 2020, we initiated a two-year, $10 million fleet-wide upgrade of our onboard camera systems, which are the foundation for establishing our risk-based scoring approach to encouraging safe driving practices. In contrast to existing systems which largely track inertial movements in vehicles, the next generation systems utilize artificial intelligence and "Machine Vision" to identify additional risks both inside and outside of the cab. Such risk factors inside the cab include unbelted drivers, as well as distracted driving from handheld devices, food and beverages and smoking. Outside of the cab, the units can detect lane departures, rolling stops, unsafe following distances and other critical distances. We believe that this upgrade and our utilization of the additional information these new systems generate should help us drive continuous improvement in our safety performance.

Another 2020 addition to our safety program was the introduction to our fleet of Freightliner EconicSD trucks with an overhauled cab design that incorporates many of the safety features already included in passenger vehicles, as well as an integrated collision mitigation system, enhanced visibility, and several ergonomic improvements. We expect more manufacturers to incorporate these technology advances into their product offerings and believe this should also help enhance our drivers' safety over the longer term.

# Community Impact

# GIVING BACK AND MAKING AN IMPACT

At Waste Connections, we also attribute our success to the support we receive from communities we serve, where our employees also live and work. We provide opportunities for our employees to get involved in their communities and consider it a privilege for Waste Connections also to give back through charitable donations or sponsoring community events.

**Giving Locally** - Waste Connections and our employees support more than a thousand organizations through direct contributions, volunteering and/or fundraising at a local level. Each year, we donate millions of dollars to various charities, including an increasing number of organizations identified by our frontline employees that focus on racial inequities at a local or national level, and that support women and children at risk in disadvantaged communities.

**Our Company-wide Culture of Giving** – In addition to our local efforts, we are proud of our Company-wide traditions. In 2019, we achieved a 20-year Waste Connections Christmas Promise goal one year ahead of schedule, as employees across the Company assembled and donated over 10,000 bicycles to deserving children, bringing our total donated since inception of Christmas Promise to approximately 65,000 bicycles. In addition, at our 11th Annual Waste Connections Golf Classic for Kids in 2019, we once again achieved our annual goal of raising more than $1 million for charities that support at-risk youth and their families.

**Sustainability and Giving** - Waste Connections aligns its major financial contributions with its goal to further advance environmental sustainability. For example, our first major grant helped establish the Global Waste Research Institute (GWRI), developed in conjunction with California Polytechnic State University, San Luis Obispo. The GWRI's mission is to advance state-of-the-art research and development of sustainable technologies and practices to more effectively manage existing and emerging wastes and byproducts. We also regularly contribute to the Environmental Research Education Foundation and fund over $1 million per year in research related to the environmental industry.

## SELECT ORGANIZATIONS WE SUPPORT:

100 Black Men of Bradley County

Alzheimer's Association

Alzheimer Society of Hamilton Halton

American Cancer Society

American Diabetes Association

American Heart Association

American Lung Association

American Red Cross

Angel Reach

Appalachian Children's Home

Association québécoise de prévention du suicide

Autism Awareness Canada

Autism Speaks

Beyond Batten Disease

Big Brothers Big Sisters

Boys and Girls Clubs

Brantford Community Food Bank

Canadian Association of Chiefs of Police

Canadian Diabetes Association

Canadian National Autism Foundation

CASA

Cayuga Seneca Community Center

CEOs Against Cancer

Charleston Area Justice Ministry

Child & Family Center

Children's Miracle Network Hospitals

Children's Wish Foundation

Columbia Pacific Food Bank

Daybreak Youth Services

Disabled American Veterans

Elm Grove Elementary School

Equal Justice Initiative

Feed My Starving Children

Fondation – CSSS Du Sud De Lanaudiere

Food Bank of Eastern Michigan

Fort Vancouver National Trust

Freedom From Unnecessary Negatives

Girl Power 2 Cure

Habitat for Humanity

Hamilton-Burlington SPCA

Helping Hands House

Homes4Families

Home with Heroes

Hope House

Illinois Special Olympics

Inner City Outreach

Inspiration Ranch

Interfaith of The Woodlands

Juvenile Diabetes Research Foundation

Kids 'n Kinship

Leukemia & Lymphoma Society

Littleton Firefighter Association

Love Fosters Hope

Make-a-Wish Foundation

March of Dimes

Meals on Wheels

Mission of Hope

Montgomery County Food Bank

Multiple Sclerosis Society of Canada

Muscular Dystrophy Association

National Children's Cancer Society

National Kidney Foundation

National Multiple Sclerosis Society

National Wildlife Federation

National Women's Hall Of Fame

Northwest Association for Blind Athletes

Open Door Mission

Pink Lemonade Project

Relay for Life

River City Youth Foundation

Roger Clemens Foundation

Ronald McDonald House Charities

Save the Children Canada

Seneca Falls Rotary

Six Nations' Christmas Baskets

Sommet socio-économique pour le développement des jeunes des communautés noires

Special Olympics

St. Jude Children's Research Hospital

Susan G. Komen

Take Steps for Crohn's and Colitis

The Marfan Foundation

The Salvation Army

SMART

Take Pride Winnipeg

The Children's Hospital Volunteers

The Conservation Fund

The Menninger Clinic

The Star of Hope

Tim Horton Children's Foundation

Toby Keith Foundation

Toys for Tots

Tri-City Youth & Family Center

UNCF

United Way

Veterans Legal Initiative

Veterans Miracle Center

WayOut Kids

Women in Need

Working Against Violence

Wounded Warriors in Action

Wreaths Across America

YES to Youth

WASTE CONNECTIONS CARES

## GIVING BACK TO EMPLOYEES

In 2017, we created the Waste Connections Employee Relief Fund to help employees and their immediate families who have experienced significant financial hardship following a natural disaster or other catastrophic event. In 2020, we expanded its applicability to address unexpected hardships experienced during COVID-19. Through contributions from Waste Connections, our employees and vendors, we assist impacted employees by helping to pay for essential living expenses, such as food, clothing, utilities, temporary housing, property repairs, and other basic necessities.

In 2020, we also introduced the Waste Connections Scholarship Program, which awards renewable scholarships of $2,500 each per academic year for up to four years to assist our employees' children to pursue and achieve their vocational, technical and university education goals.

## COMMUNITY ENGAGEMENT

Now more than ever it is critical to increase engagement within our communities and connectivity with our customers. Through our *WasteConnect* app, customers can confirm their collection dates, search our Waste Wizard database to know if a waste stream is recyclable, pay their bills, and communicate with their local service provider. We have also simplified the customer onboarding process with streamlined online sign-up and service routed through our proprietary artificial intelligence-enhanced C2O software.

We partner with our communities and in many instances deploy recycling coordinators to schools, community events and residences to provide educational sessions about the benefits of recycling and proper waste management. In 2019, we launched the *Bob Davis Award for Leadership in Sustainability* to recognize employees who demonstrate exemplary leadership in advancing sustainability through implementing or serving on community projects, programs, outreach, education, initiatives or services that benefit their community, customers, coworkers or Waste Connections.

# Governance and Ethics

Since our inception, we have been committed to well-defined principals of corporate governance. Our Corporate Governance Guidelines and Board Charter align the Board of Directors and its four distinct committees with management in order to promote the best interests of the Company. More recently, the Board of Directors adopted a Diversity Policy for the Board of Directors and senior management, which provides for annual progress reviews by the Board. Similarly, the Board will provide oversight of our aspirational ESG targets approved by the Board and introduced in 2020.

**Highlights of what we believe exemplify our adherence to sound principles of corporate governance include:**

:: Directors are elected individually;
:: Majority voting policy for the election of our Directors;
:: Separate CEO and Chairman of the Board of Directors, or Board Chairman positions;
:: Having a strong, Lead Independent Director serve on the Board of Directors;
:: Women account for 33% of independent Board members and 25% of total Board members;
:: Annual Board of Directors and committee evaluation processes;
:: Board of Directors' oversight of risk;
:: Robust risk management program related to compensation;
:: Share ownership requirement for Directors and corporate officers;
:: Diversity Policy including aspirational targets for Board of Directors composition;
:: Regular executive sessions of only independent directors; and
:: Director retirement policy.

Our Board of Directors has four standing committees: the Executive Committee, the Audit Committee, the Compensation Committee, and the Nominating and Corporate Governance Committee. Except for the Executive Committee, the committees are composed entirely of independent, non-employee directors.

**The Board of Directors' Role in Oversight of Risk**

The Board of Directors and its committees have an active role in overseeing management of the Company's risks. The Board of Directors regularly reviews information from members of senior management regarding the Company's safety performance, employee retention, financial performance, financial outlook, balance sheet, credit profile and liquidity, as well as the risks associated with each. The Board of Directors also receives reports from members of senior and regional management on areas of material risk to the Company, including market-specific, operational, legal, information technology, regulatory and strategic risks. The Board of Directors, with recommendations from the Audit and Compensation Committees, approves and maintains a succession plan for the CEO and other senior management of the Company, including policies and principles for selecting and evaluating a new CEO in the event of an emergency or retirement of the CEO. The Audit Committee oversees management of financial, financial reporting and internal controls risk. The Compensation Committee assesses and monitors risks relating to the Company's corporate officer compensation policies and practices. The Nominating and Corporate Governance Committee is responsible for overseeing the management of risks associated with the independence of the Board of Directors and potential conflicts of interest.

**Communications with the Board**

Shareholders and other interested parties may communicate with the Board of Directors generally, with the non-employee directors as a group or with a specific director at any time by writing to the Board of Directors, the non-employee directors or a specific director, care of the Company's Secretary, at our principal administrative offices located at Waste Connections, Inc., 3 Waterway Square Place, Suite 110, The Woodlands, Texas 77380.

### Shareholder Outreach

We believe that our relationship with and accountability to multiple stakeholders are critical to our success. Engaging with our shareholders helps us to understand how they view us, to set goals and expectations for our performance, and to identify emerging issues that may affect our strategies, corporate governance, compensation practices or other aspects of our operations. Our shareholder and investor outreach includes investor road shows, analyst meetings and investor conferences, either in-person or virtual. We also communicate with shareholders and other interested parties through various media, including our annual and quarterly reports, proxy statement and other SEC and Canadian securities filings, press releases and our website. Our conference calls for quarterly earnings releases and major corporate developments are open to all. These calls are available in real time and are also archived as webcasts on our website. Our President and CEO, Board Executive Chairman, Chief Financial Officer and other senior management also regularly meet with investors to discuss our strategy, financial and business performance and to update investors on key developments.

### Code of Conduct and Ethics

We have adopted a Code of Conduct and Ethics that applies to all of our directors, officers and employees. Our Code of Conduct and Ethics details Company principles to guide employee decision-making in many areas, including:

:: *Conflicts of Interest:*
No officer, director or employee may be subject to influences, interests or relationships that conflict with the best interests of the Company.

:: *Full, Fair and Accurate Disclosure:*
It is the Company's policy that the information in its public communications, including its SEC filings and filings with the Canadian Securities Administrators, be full, fair, accurate, timely and understandable.

:: *Compliance with Laws, Rules and Regulations:*
It is the Company's policy to comply with all laws, rules and regulations applicable to the Company and its operations. The Company's strict compliance policy also extends to all other applicable laws and regulations, including compliance with the U.S. Foreign Corrupt Practices Act (FCPA), the Canadian Corruption of Foreign Public Officials Act (CFPOA), and other applicable anti-corruption laws; antitrust laws; tax laws; environmental and safety regulations; equal opportunity; non-discrimination and fair employment; and foreign asset control regulations.

:: *Prohibited Accounting Practices:*
The Company's policy is to make and keep books, records and accounts that accurately and fairly reflect the transactions of the Company.

:: *Reporting Illegal or Unethical Behavior:*
All officers, directors and employees should promptly report to senior management all actual or potential illegal or unethical behavior of Company personnel that they observe. The Company encourages and expects full and open communication with senior management even when it appears that less candor may be desirable to protect the Company or members of management.

:: *Compliance and Discipline:*
Violations of this Code by officers, directors or employees will result in disciplinary action that may include termination, referral for criminal prosecution and reimbursement to the Company for any losses or damages resulting from the violation.

:: *Fair Dealing; Moral and Ethical Standards:*
Each officer, director and employee must endeavor to deal fairly with the Company's customers, suppliers, competitors and employees and not to take unfair advantage of anyone through manipulation, concealment, abuse of privileged or misappropriated confidential information, misrepresentation of material facts or any other unfair dealing practice. More generally, each officer, director and employee must adhere to and comply with the highest moral and ethical standards of our society in conducting business on behalf of the Company.

:: *Insider Trading:*
Buying or selling securities, directly or indirectly through family members or other persons or entities, while possessing material nonpublic information or selectively disclosing such information to others who may trade based on it is prohibited by applicable securities laws.

:: *Contributions:*
Officers, directors and employees may not (directly or indirectly) contribute Company funds to, or spend Company funds in support of, any kind of political party, political action committee or other committee in the United States or Canada or to any candidate for, or holder of, any office of any national, state or local government in the United States, or any national, provincial or local government in Canada. Exceptions may be permitted for state, provincial and local contributions in jurisdictions that permit corporate political contributions, but only upon approval by the Company's Chief Executive Officer and in consultation with the General Counsel. In countries other than the United States or Canada, the policy will be determined in accordance with local law and practice as well as laws applicable to the Company.

No political contribution by any officer, director or employee may be made, or even appear to be

made, with the Company's funds, or be reimbursed from the Company's funds; nor should the selection of a candidate or a party be, or seem to be, coerced by the Company. Officers, directors and employees are prohibited from using their positions to induce, coerce or in any way influence any person, including subordinates, to support or contribute time or money to any political party, to the campaign of any candidate for office or to any charitable activity.

The Nominating and Corporate Governance Committee is responsible for, among other matters, the development and implementation of the Company's corporate governance principles, including the review of and compliance with our Corporate Governance Guidelines and Board Charter and our Code of Conduct and Ethics.

The Nominating and Corporate Governance Committee is responsible for monitoring the implementation of the Company's diversity policy on a periodic basis, and at least annually, to assess its effectiveness, monitoring and reviewing the Company's progress in achieving its aspirational targets and reporting the results to the Board, and making recommendations to the Board regarding any revisions to this policy that may be necessary or appropriate.

The Board is responsible for reviewing strategy, policies and performance related to the Company's management of environmental, social and governance (ESG) issues, including reviewing any reports on the Company's performance against ESG targets, any ESG programs, products and disclosures, and any corporate responsibility policies and programs, in coordination with other committees of the Board, as appropriate.

Copies of our Corporate Governance Guidelines and Board Charter and our Code of Conduct and Ethics are available on our website at http://wasteconnections.investorroom.com. A copy of the Corporate Governance Guidelines and Board Charter and our Code of Conduct and Ethics may also be obtained, free of charge, by writing to our Secretary or Investor Relations at our principal administrative offices located at Waste Connections, Inc., 3 Waterway Square Place, Suite 110, The Woodlands, Texas 77380.

# GLOBAL REPORTING INITIATIVE EMISSIONS DISCLOSURE

## EMISSIONS DISCLOSURE

Waste Connections emissions disclosure was developed using the Global Reporting Initiative (GRI) G4 Sustainability Reporting Guidelines. The Waste Connections GHG Inventory in 2017 and 2018 was prepared in a manner consistent with The Climate Registry (TCR) General Reporting Protocol (GRP) Version 2.1 dated January 2016 and its associated updates and clarifications. The Waste Connections GHG Inventory in 2019 was prepared in a manner consistent with TCR GRP Version 3.0 dated May 2019. Year-over-year increases largely reflect the impact of acquisitions.

In 2018, Waste Connections began using the SWICS calculation methodology. This methodology results in lower scope 1 emissions and was utilized for comparison purposes relative to the solid waste peer group.

Utilizing our previous methodology, Scope 1 emissions would have been 9,252,375, 9,622,868 and 10,162,072 MT CO2e in 2017, 2018 and 2019, respectively.

The impact of carbon sequestration in our landfills is significant and well documented in scientific literature. Due to anaerobic conditions that exist within landfills, lignins and hemicellulosic materials remain undecomposed. They represent approximately 50% of biogenic carbon in the waste stream. Waste Connections disposed of 33,980,501 and 36,020,954 tons of Municipal Solid Waste and Construction & Demolition debris in 2018 and 2019, respectively. Approximately 50% of that material is carbonaceous. This suggests that the landfills sequestered 11,614,738 and 12,340,905 MT CO2e in 2018 and 2019, respectively.

**G4-EN15:**
**Direct (Scope 1) greenhouse gas (GHG) emissions**

| MT $CO_2e$ | | |
|---|---|---|
| 2017 | 2018 | 2019 |
| 4,683,673 | 5,089,083 | 6,006,643 |

**G4-EN16:**
**Energy indirect (Scope 2) GHG emissions**

| MT $CO_2e$ | | |
|---|---|---|
| 2017 | 2018 | 2019 |
| 55,718 | 53,993 | 55,442 |

**G4-EN17: Other indirect (Scope 3) GHG emissions**

| Emissions Source | MT $CO_2e$ | | |
|---|---|---|---|
| | 2017 | 2018 | 2019 |
| Purchased goods and services | 812,663 | 821,606 | 861,763 |
| Capital goods | 212,455 | 233,539 | 292,218 |
| Waste generated in operations | 119,646 | 117,871 | 151,342 |
| Upstream transportation and distribution | 399,578 | 429,847 | 503,351 |
| Business travel (air and vehicle) | 54,617 | 53,166 | 51,142 |
| Use of sold products | 22,812 | 54,785 | 84,119 |
| **Total** | **1,621,771** | **1,710,814** | **1,943,939** |

**G4-EN18: GHG emissions intensity**

| | Unit | 2017 | 2018 | 2019 |
|---|---|---|---|---|
| Gross Revenue | $ US Dollars Millions | $ 4,630 | $ 4,923 | $ 5,389 |
| Scope 1 Emissions[1] | MT $CO_2e$ | 4,683,673 | 5,089,083 | 6,006,643 |
| MT $CO_2e$/$M Revenue | | 1,012 | 1,034 | 1,115 |
| Scope 2 Emissions | MT $CO_2e$ | 55,718 | 53,993 | 55,442 |
| MT $CO_2e$/$M Revenue | | 12 | 11 | 10 |
| Scope 1 & 2 Emissions | MT $CO_2e$ | 4,739,391 | 5,143,076 | 6,062,085 |
| MT $CO_2e$/$M Revenue | | 1,024 | 1,045 | 1,125 |

[1] Utilizing the EPA methodology, Scope 1 emissions would have been 9,252,375 and 9,622,868 and 10,162,072 MT CO2e in 2017, 2018 and 2019, respectively.

**G4-EN19: Reduction of GHG emissions**

Waste Connections has undertaken several initiatives to reduce GHG emissions. The Company operated 23 landfill gas to energy facilities in both 2018 and 2019. Operation of these facilities resulted in annual avoided GHG emissions estimated at 646,668 and 848,838 MT CO2e in 2018 and 2019, respectively. The estimate of avoided emissions assumed that natural gas was the fuel replaced by the use of landfill gas. The avoided emissions were calculated using default methodologies from TCR included CO2, CH4 and N2O emissions.

Waste Connections diverts over 50% of collected waste volumes in certain markets, in some cases over 70%. The estimated avoided GHG emissions in 2018 and 2019 from recycling was 4,807,858 and 5,037,064 MT CO2e, respectively. These values were calculated using the USEPA Waste Reduction Model (WARM).

Over the past several years, Waste Connections has deployed vehicles using alternative fuels such as compressed natural gas (CNG) and biodiesel as a means of reducing its GHG footprint. Waste Connections currently deploys nearly 1,200 CNG vehicles. The estimated annual reduction in GHG emissions from CNG vehicles was 16,700 and 18,200 MT C02e in 2018 and 2019, respectively. The calculation uses an equivalent diesel vehicle as a baseline.

**G4-EN22: Water discharge by quality and destination**

In 2018, Waste Connections collected 615,420,838 gallons of leachate with 413,921,040 gallons being sent to a third party for treatment. In 2018, Waste Connections also collected 639,205,013 gallons of E&P produced water for on-site treatment. A total of 11,677,770 gallons of E&P produced water was sent to third parties for treatment in 2018.

In 2019, Waste Connections collected 703,342,262 gallons of leachate with 470,251,239 gallons being sent to a third party for treatment. In 2019, Waste Connections also collected 659,722,620 gallons of E&P produced water for on-site treatment. A total of 31,764,417 gallons of E&P produced water was sent to third parties for treatment in 2019.

Our E&P water treatment technologies allow us to process and dispose 100% of drilling-related waters without discharging to surface waters. The majority of waste fluids are injected into brine formations via deep wells.

# SUSTAINABILITY ACCOUNTING STANDARDS BOARD DISCLOSURE

## SASB APPENDIX

### Greenhouse Gas Emissions

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Gross global Scope 1 emissions | MT $CO_2e$ | 5,089,083 | 6,006,643 |
| Scope 1 coverage under emissions-limiting regulations | Percentage (%) | 84% | 85% |
| Scope 1 coverage under emissions-reporting regulations | Percentage (%) | 84% | 85% |
| Total landfill gas recovered | Million British Thermal Units (MMBtu) | 18,476,404 | 18,521,770 |
| Total landfill gas recovered | Standard Cubic Feet (Billions) | 24.2 | 32.5 |
| Landfill gas flared | Percentage (%) | 52% | 39% |
| Landfill gas used for energy[1] | Percentage (%) | 41% | 61% |

### Fleet Fuel Management

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Fleet fuel consumed | Gigajoules (GJ) | 9,563,973 | 10,501,924 |
| Natural gas as a % of fuel consumed | Percentage (%) | 6.6% | 8.0% |
| Alternative fuel vehicles as % of fleet | Percentage (%) | 11.3% | 11.7% |

### Air Quality

| | Unit | 2018 | 2019 |
|---|---|---|---|
| $NO_x$ (Excluding $N_2O$) | Metric Tons (t) | N/A | 265 |
| $SO_x$ | Metric Tons (t) | N/A | 62 |
| Number of facilities in or near dense population centers | Number | 7 | 7 |
| Non-compliant air emissions issues | Number | 0 | 2 |

[1] Landfill gas flared and gas used for energy does not total 100% in 2018 as 7% is mixed use and unable to be separated by category.

### Management of Leachate

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Total leachate collected | Gallons (000) | 615,421 | 703,342 |
| Total leachate treated by third parties | Gallons (000) | 413,921 | 470,251 |
| Corrective actions implemented for landfill releases | Number | 0 | 0 |
| Incidents of non-compliance associated with environmental impacts | Number | 0 | 0 |

### Labor Practices

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Active workforce covered under collective bargaining agreements | Number | 3,096 | 3,159 |
| Work stoppages | Number | 0 | 0 |
| Total days idle | Days | 0 | 0 |

### Workforce Health & Safety

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Total recordable incident rate (TRIR) | Rate | 2.83 | 2.91 |
| Incident rate (I-Rate) | Rate | 16.3 | 17.4 |
| Fatality rate | Rate | 0.01 | 0.00 |

**Recycling & Resource Recovery**

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Waste incinerated | Metric Tons (t) | 0 | 0 |
| Hazardous waste incinerated as percent of waste incinerated | Percentage (%) | 0% | 0% |
| Energy recovery from waste incinerated | Percentage (%) | 0% | 0% |
| Customers receiving recycling | Percentage (%) | 50% | 50% |
| Customers receiving composting | Percentage (%) | 27% | 27% |
| Amount of material recycled | Metric Tons (t) | 1,394,397 | 1,541,792 |
| Amount of material composted | Metric Tons (t) | 178,465 | 210,757 |
| Amount of material processed as waste-to-energy | Metric Tons (t) | N/M | N/M |
| Amount of electronic waste collected | Metric Tons (t) | N/M | N/M |
| Percentage of electronic waste recovered through recycling | Percentage (%) | N/M | N/M |

**Activity Metrics**

| | Unit | 2018 | 2019 |
|---|---|---|---|
| Customers | Number | | |
| Municipal Contracts | Number | 2,000 | 2,000 |
| Commercial | Number | 600,000 | 600,000 |
| Industrial | Number | 100,000 | 100,000 |
| Residential | Number | 6,500,000 | 6,500,000 |
| Other | Number | 200,000 | 200,000 |
| Vehicle fleet size | Number | 13,360 | 11,903 |
| Landfills | Number | 93 | 97 |
| Transfer stations | Number | 162 | 175 |
| Recycling centers | Number | 64 | 66 |
| Composting centers | Number | 6 | 6 |
| Incinerators | Number | 0 | 0 |
| All other facilities | Number | 320 | 342 |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